#### **2019 CITY OF OAKLAND**

#### EQUITY APPLICANT DISPENSARY PERMIT APPLICATION

#### **1. Applicant Information**

c.

cisco Negoescu a. Name:

#### b. Type of Corporate Structure:

Corporation	Limited Liability Company	🗏 Partnership	□ Individual
Collective	Other:		
Doing Business As:	Intangible Love		

#### d. Please Attach a Copy of State Registration (if applicable)

#### e. Partner/Owner/Manager Information:

Please list all persons directly or indirectly interested in the permit sought, including all officers, directors, general partners, managing members, stockholders, and partners. Please attach additional pages if necessary (additional pages should be on 8½ x 11" paper; single sided, and include a Header with the applicant's name on the top right corner of each page).

Last Nam	e: NEG	OFSCU	First Name	CISCO	Middle I	nitial	1
			····				
Business	Address:	2802 E 7TH ST					
City:	OAKLAND		State:	СА	Zip:	94601	

I and Blam			<b>P</b> <sup>1</sup> • <b>A</b> 1		
Rusiness	Address:	2802 E 7TH ST			
Dusiness	<u>muul 0331</u>				
City:	OAKLAND		State:	CA	<b>Zip:</b> 94601
City.	UARLAND		State.	CA	<b>Zip:</b> 94601

Last Name:		First Name:		Middle Initial:
Alias(es):				
Title:				
Date of Birth:	Phone:		Email:	
<b>Residential Address:</b>		·······		
City:		State:		Zip:
Business Address:		····		l,
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Last Name:		First Name:	·	Middle Initial:
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City:		State:		Zip:

Last Name:		First Name:		Middle Initial:
Alias(es):				
Title:				
Date of Birth:	Phone:		Email:	
Residential Address:				
City:		State:		Zip:
Business Address:				
City:		State:		Zip:

## 2. Verification of Equity Status

OMC 5.80.010 and OMC 5.81 define an "Equity Applicant" as an Applicant whose ownership/owner<sup>2</sup>:

1. Is an Oakland resident; and

2. Has an annual income at or less than 80 percent of Oakland Average Medium Income (AMI) adjusted for household size; and

3. Either

(i) has lived in any combination of Oakland police beats 2X, 2Y, 6X, 7X, 19X, 21X, 21Y, 23X, 26Y, 27X, 27Y, 29X, 30X, 30Y, 31Y, 32X, 33X, 34X, 5X, 8X and 35X for at least ten of the last twenty years OR

(ii) was arrested after November 5, 1996 and convicted of a cannabis crime committed in Oakland.

<sup>&</sup>lt;sup>2</sup> "Ownership" shall mean the individual or individuals who:

i. With respect to for-profit entities, including without limitation corporations partnerships, limited liability companies, has or have an aggregate ownership interest (other than a security interest, lien, or encumbrance) of 50% or more of the entity.

ii. With respect to not for-profit entities, including without limitation a non-profit corporation or similar entity, constitutes or constitute a majority of the board of directors.

iii. With respect to collective has or have a controlling interest in the collective's governing body. 2019 EQUITY APPLICANT DISPENSARY PERMIT APPLICATION

#### Please provide supporting documentation as described below:

For <u>proof of ownership</u> please provide entity formation documents or documents filed with the California Secretary of State (e.g. articles of incorporation, stock issuance records, operating agreements, partnership agreements).

For <u>proof of income</u> please provide federal tax returns and at least one of the following documents: two months of pay stubs, current Profit and Loss Statement, Balance Sheet, or proof of current eligibility for General Assistance, Food Stamps, Medical/CALWORKs, or Supplemental Security Income or Social Security Disability (SSI/SSDI).

For <u>proof of conviction</u> should be demonstrated through Court documents, Probation documents, Department of Corrections or Federal Bureau of Prisons documentation.

For <u>proof of residency</u> please complete the below <u>Proof of Residency Chart</u> and provide a minimum of two of the documents listed below, evidencing 10 years of residency shall be considered acceptable proof of residency. All residency documents must list the applicant's first and last name, and the Oakland residence address in applicable police beats

- California driver's record; or
- California identification card record ; or
- Property tax billing and payments; or
- Verified copies of state or federal income tax returns where an Oakland address is listed as a primary address; or
- School records; or
- Medical records; or
- Oakland Housing Authority records; or
- Utility company billing and payment covering any month in each of the ten years.

## Proof of Residency Chart

NAME OF EQUITY INDIVIDUAL CISCO NEGOESCU		
CURRENT OAKLAND ADDRESS	DATES	
	EPOM	то
PRIOR OAKLAND ADDRESS(ES)		

DATES		
FROM	то	
	• ·· ·· ·· ·· ·· ·· ·· ·· ·· ·· ·· ·· ··	

NAME OF EQUITY INDIVIDUAL			
CURRENT OAKLAND ADDRESS	DATES		
	FROM	то	
PRIOR OAKLAND ADDRESS(ES)			
	· · ·		

NAME OF EQUITY INDIVIDUAL	· · · · · · · · · · · · · · · · · · ·		
CURRENT OAKLAND ADDRESS	DATES		
	FROM	то	
PRIOR OAKLAND ADDRESS(ES)			

## 3. Business Plan

Using only the spaces provided below, please answer the following questions.

a) Describe Applicant's understanding of the cannabis dispensary market, what customers in this market are seeking, and how Applicant intends on capturing market share.

Today's Marijuana legalization movement has made marijuana more accessible than it has ever been before, and cannabis's reach extends now not only to that young male, but also to stressed out parents, to doctors and lawyers, and even to those such as senior citizens seeking to utilize it in a medicinal capacity.

There are 7 types of pot smokers

1. Stoner, the Stoner is the foundation of cannabis culture. make up the backbone of the cannabis market. their consistency will build the foundation of the dispensary.

2. The Creative, The Creative is a customer who seeks out a more cerebral high that will provide them with the enhanced creativity and energy with which to aid in an artistic endeavor. They are a staple in cannabis culture. most commonly associated with Sativa Strains of marijuana.

3. The Parent, Though people ages 65 to 95 make up less than 5 pecent of cannabis customers, there are many younger parents bridging the gap. They want to try strong variety of products.

4. The Patient, Consumes Marijuana for a definitive purpose, medical marijuana user who tends to be somewhat more selective. They tend to use hybrids or products containing Indica strains that are very relaxing and produce an overall body high, these users smoke more for overall pain relief.

5. The connoisseur, Willing to pay steep Premiums for Organic products. For them Knowledge is power; Having a stock of high quality products to choose from is of the upmost importance to the Connoisseur.

6. The Millennial, Brands Targeting Millennials need to work hard to attract 2019 EQUITY APPLICANT DISPENSARY PERMIT APPLICATION

Customers and keep Customers. They are the buyers who is most likely to see and be aggexted by the advertising present within the world of social media. 7. The Generation X, demographic for Brands that Create Products in Mental Health and Wellness. They are teachers professionals business men and women scientists, assume a level of responsibility, more likely they will start with eatables and drinks.

Marijuana consumers are an exremely and increasingly diverse group of people. We need to design the web and brand to target all the audience. we will carry all range of cannabis products, 52% of Flowers, 17% concentrate, 15% eatables, 16% others. All Price range to meet customer and pacent's needs, Specially the Low income people of Oakland. We will have special program for Low income; Senior citicen; venetian and people who need the medicine and can not afford it. As an equity Applicant, I thank the city who give me an opportunity to serve the very people of oakland we love, It is about what we can do to help keep our oakland a safe beautiful and wealthy paradise.

b) Describe Applicant's background and experience in cannabis dispensing or similar industries.

I was born and raised in oakland. In 2014, I was 16 years old, I was diagnosed with T cell Leukemia cancer, was in the hospital fighting for my life for 5 month, after three month, open minded doctors at Stanford Children's Hospital allow me to take CBD and THC strain specific full spectrum cannabis oil capsules with over 520 cannabis compounds along with my treatment. It help me to manage my pain level and I was able to come home. Two weeks later we found out I was in remission. During the celebration, I went to my dad and ask to start a delivery service to reach out cancer patients and people that have ailments big or small, I was compelled to start looking into apply for cannabis license to further help people that need the medicine. I can see with this dispensary opportunity, I can extend my expertise in the cannabis industry, help more oakland residents find comfort in their own body, in another word, set them free from pain and stress. With this dispensary opportunity, I would able to reach out to more patients, extended my knowledge and educate them to under stand the miracle medicine. Together we can make a difference one patient a time.

Loyalties before royalties, because it is about a comfort of life, it not about what you can get out of the patient, it about what you can DO for the patient.

c) Explain how Applicant will cover its startup costs and working capital requirements. If Applicant's funds are currently available, please attach a letter of credit demonstrating sufficient capitalization to cover initial business costs. If these funds are not yet available, please outline how Applicant will gather enough capital to cover initial business costs. Examples include:

- I. Selling or converting other personal assets to raise funds.
- II. Borrowing against personal assets.
- III. Raising funds from investors.
- IV. Obtaining a loan from a third party.
- V. Obtaining a letter of credit from a third party.
- VI. Other (please describe)

d) Using the following tables, please provide Applicant's anticipated start-up expenses.

REAL ESTATE AND ADMINISTRATIVE EXPENSES	\$ AMOUNT
Purchase or Rent	60000
Construction or Remodeling	100000
Utility Deposits	1000
Legal and Accounting Fees	2000
Insurance	9412
Prepaid Insurance	5000
Pre-Opening Salaries and Benefits	30000
Other (please provide detail)	

CAPITAL EQUIPMENT LIST	\$ AMOUNT
Furniture	10000
Equipment	20000
Fixtures	10000
Machinery	5000
Other (please provide detail)	

OPENING INVENTORY	\$ AMOUNT		
Category 1: TIOWER	120000		
Category 2: Concentrate	30000		
Category 3: eatables	20000		
Category 4: topical	10000		
Category 5: baby plants	20000		

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ADVERTISING AND PROMOTIONAL EXPENSES	\$ AMOUNT		
Advertising	10000		
Signage	5000		
Printing	3000		
Travel/entertainment			
Other/additional categories			

OTHER EXPENSES	\$ AMOUNT
Reserve for Contingencies	
Other Expense 1: 6 month rent	60000
Other Expense 2: 6 month utilities	9000

e) Please provide a staffing plan for the first three years using the following tables for each anticipated owner or employee:

# <u>2021</u>

Position Title:	Salary Costs per Month	Benefit Costs per Month	Number Employed at this Position	Anticipated Month of Hiring
Manager/ consultant	5000	500	1	12
Budtenders/consultant	3000	500	6	12
delivery driver/consultant	3000	500	3	12
Owner/consultant	3000	500	1	12
Co-owner/consultant	3000	500	1	12
compliance officer	3000		1	4
book keeper	4000	500	1	12
СРА	3000		1	1

## <u>2022</u>

Position Title:	Salary Costs per Month	Benefit Costs per Month	Number Employed at this Position	Anticipated Month of Hiring
Manager/ consultant	5000	500	3	12
Budtenders/consultant	3500	500	10	12
delivery driver/consultant	3500	500	6	12
Owner/consultant	3500	500	1	12
Co-owner/consultant	3500	500	1	12
compliance officer	3500		1	4
book keeper	4500	500	1	12
СРА	3000		1	1

Position Title:	Salary Costs per Month	Benefit Costs per Month	Number Employed at this Position	Anticipated Month of Hiring
manager/consultant	5000	500	3	12
Budtenders/ consultant	3500	500	15	12
delivery driver/consultant	3500	500	10	12
Owner/consultant	3500	500	1	12
Co - owner/consultant	3500	500	1	12
compliance officer	4000		1	4
book keeper	4500	500	1	12
СРА	3000		1	1

f) Please provide a forecast of your income statement (profit and loss) for each of the first three years, including:

	2021	2022	2023
REVENUES			
Product/Service 1	4380000	/300000	10220000
Product/Service 2	1752000	3504000	5840000
Product/Service 3	1825000	2737500	4562500
Other Revenue	100000	1500000	200000
TOTAL REVENUES	8957000	15041500	22622500
COST OF GOODS SOLD			
Product/Service 1	2190000	3285000	4380000
Product/Service 2	876000	1314000	1752000
Product/Service 3	912500	1368750	1825000
Salaries-Direct	291000	539000	/30000
Payroll Taxes and Benefits-Direct	42000	69000	96000
Depreciation-Direct	5000	10000	15000
Supplies	10000	15000	20000
Other Direct Costs			
TOTAL COSTS OF GOODS SOLD	4326500	6600750	8818000
GROSS PROFIT (LOSS)	4630500	8440750	13804500
OPERATING EXPENSES			
Advertising and Promotion	20000	45000	60000
Automobile/Transportation	10000	15000	20000
Bad Debts/Losses and Thefts	5000	10000	15000
Bank Service Charges			
Business Licenses and Permits	10000	10000	10000
Charitable Contributions	50000	100000	200000
Computer and Internet	5000	15000	20000
Continuing Education	1000	10000	20000
Depreciation-Indirect	1000	10000	20000
Dues and Subscriptions	500	1500	2000

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# <u>2023</u>

	2021	2022	2023
Insurance	9412	13560	16790
Meals and Entertainment	1000	10000	20000
Merchant Account Fees			
Miscellaneous Expense			
Office Supplies	1000	5000	10000
Payroll Processing	1200	1440	1800
Postage and Delivery	5000	10000	10000
Printing and Reproduction	5000	10000	10000
Professional Services – Legal, Accounting	5000	15000	20000
Occupancy			
Rental Payments	120000	120000	120000
Salaries-Indirect	228000	468000	657000
Payroll Taxes and Benefits- Indirect	36000	63000	90000
Subcontractor		15000	20000
Telephone	6000	10000	12000
Travel	5000	10000	20000
Utilities	12000	12000	12000
Website Development	10000	15000	20000
TOTAL OPERATING EXPENSES	54/112	994500	1406590
OPERATING PROFIT (LOSS)	4083388	/446250	12397910
INTEREST (INCOME), EXPENSE & TAXES			· · · · · · · · · · · · · · · · · · ·
Interest (Income)			
Interest Expense	60000	60000	60000
Income Tax Expense	3392374	5981547	9490594
TOTAL INTEREST (INCOME), EXPENSE & TAXES	3452374	6041547	9550594
NET INCOME (LOSS)	<sub>\$</sub> 631015	\$1404703	<sub>\$</sub> 284/316

#### 4. Security Plan

Using only the space provided below, describe what measures Applicant will take to

- i. to avoid diversion of cannabis to unregulated market;
- ii. to prevent a burglary or armed robbery;
- iii. to minimize the loss of product in the case of a burglary or armed robbery.

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### 5. Compliance with State Law

Using only the space provided below, please describe how Applicant will comply with state law, including:

- The supply chain from which applicant will obtain cannabis and cannabis products
  (Applicants need not name specific vendors; identifying license categories is sufficient).
- ii. How Applicant plans to record the movement of cannabis and cannabis products in their custody, such as with a track and trace system.

We will mainly obtain cannabis and cannabis products from our own micro business. and our partner's micro business. We also will connect to oakland equity applicant to purchase the legal tested products. We will be connect to San Francisco and near cities equity applicant to support and work together. Currently we are working with: Micro business:

## Distributor:

1. 5.

5

İ.

Manufacturing:

2.Markvision Biotech INC 3.Cura CA.LLC

# Testing Laboratory

#### 1. II.

1.

We will purchase a point of sale system certified by State california to record all the transactions with proper taxes, hire a professional compliance offer to entry all the actives into the track and trace system. hire professional book keeper to record all the activities with spread sheets.

A. (1)Properly provide cannabis goods in a safe and secure method, (2) to ensure distributors keep and maintain records that are adequate to effectively track and trace the cannabis goods thereby helping to prevent entry of untested cannabis goods into the legal market, and diversion of cannabis goods into the illegal or unregulated market. (3) Periodically test the distributor's goods make sure it is clean and safe. B. Dispensary receive their cannabis goods from licensed distributors and have the cannabis goods delivered by licensed transporters with shipping manifests and signature. Use the track and trace system to monitor activity.

C. Dispensary ensure that only provide cannabis goods to individuals who are legally allowed to purchase them by requiring that all medical cannabis patients provide the dispensary with identification, MMIC card and, in the case of primary caregivers, documentation of the authorization for them to act as a primary caregiver. All recreation purchase with identification and legal amount.

H. Dispensary will conduct inventory reconciliation every week and keep detailed records of all activities. Additionally, Dispensary will report significant losses in inventory and crimes to law enforcement and the bureau.

#### 6. Tax Rates

Using only the space provided below, please answer the following questions regarding local and state tax laws that apply to cannabis dispensaries.

- i. Local Taxes:
  - a. What are the City of Oakland's current business tax rates for cannabis businesses?

Cannabis Business Tax Rates 2020 Tax Year Equity Only, up to \$1.5M. 0.12% Up to \$500K 0.12% \$500k-\$1.5M 5% Medical, 6.5% Non-Medical \$1.5M- \$5M 5% Medical, 6.5% Non-Medical Over \$5M 5% Medical, 6.5% Non Medical, retail store; delivery and indoor cultivation Non-Marginal.

- ii. State Taxes:
  - a. What is the cannabis excise tax rate for adult use cannabis purchases?

15% Gross Revenue

b. What is the sales tax rate for adult use cannabis sales?

9.25%

iii. What measures, including point of sale systems, Applicant will implement to ensure proper collection of local and state taxes.

We are going to use TREEZ, software company in Oakland, California, Located at 1611 Telegraph Ave, Oakland, CA 94612.

TREEZ, the most complete dispensary POS. Inventory management and compliance software developed by operators for operators, SellTreez powers the complex and evolving needs of legal retail store. Platform manages our business from seed to sale. currently used by Harbor Side, Garden of Eden, Sparc, Barbary Coast, Airfield.

\* point of sale \* compliance \* patient intake \* ecommerce \* fulfillment \* inventory management \* product catalog \* reporting/finance

## 7. Odor Mitigation

Using only the space provided below, please submit a plan for how cannabis odors will not be detectable outside of the proposed facility, such as utilization of carbon filters.

We are going to hire professional mechanical engineer design the air flow and air purifiers and carbon filters and odor neutralizers.

1. neutralizer

Plan to use we will select an odor neutralizer that is capable of being consistent all the time. Uvonair 12 in CD inline duct ozonator-3cell, Powerful device used to remove odor. Ozone safely alters the molecular strcture of offensive micro-organisms, to eliminate odor. The ozone generator will treat all ordors being exhausted by a 12 in ventilation system under most circumstances. Intended for rooms up to 100,000 cu ft. installs into other size ducts with adapters. Set the adjustable output by monitoring the exhaustible output by monitoring the exhaust air for odors. Will install nearby entrances of the building and number as needed.

We will also use such like Ona products: Ona gels, Ona blocks, Vaportronic.

2. Air Purifiers

we will install plug in air purfiers each room.

3. Carbon filters

We will install the highly effective carbon scrubbers, literally scrub the odor from the air and neutralize all smells that come through. it is excellent for making sure there are no chances of a marjuana scent exiting the window or some other exit point.

4. We also need to install right size exhaust fans, and often mantain and check for ehaust leaks.

5. All the doos will be installed with the oder blokers, All the windows are sealed and seamless with glue or odor blokers, avoid okor leakage.

6.We will use ECOBOND odor defender professional-grade eco friendly odor blocking paint designed for sealing and blocking odors and fumes effects of pot smoke and substantially improves indoor air quality, because odors are sealed blocked and absorbed, it gives the very best protection. apply new paint often as needed.

7. Waste managment, We will hire the professional waste managment approvaled by city and state to safely remove and record the movement accordingly. To make sure the Odor will not be detected and affected to the public.

8. We try to set up with odor black easy clean flooring and display, hire professional Cleaning company to maintain and exchage and remove all used absorbed item replace with new ones and keep schedul and list.

9. we will purchase Marijuana odor detector, Professional on site security people will perform the test everyday at all outside doors windows and place it might leake the smell, keep the schedul and list, report to managment if leake detected.

10. Use RAVA odor control food grade spray and clean for all restroom area and door handle and public area often as needed.

# 8. Neighborhood Beautification

Using only the space provided below, please submit a community beautification plan detailing specific steps your business will take to reduce illegal dumping, littering, graffiti and blight and promote beautification of the adjacent community. Examples of specific steps include participating in City of Oakland Adopt a Spot/Drain program, installing murals, removing graffiti within 48 hours and providing landscaping.

We will use these 11 innovative ways to beautify our city and build community engagement and have fun doing it!

1. Clean UP. Keep the building and side walk clean. pick up the trash and weed and leaves.

2. remove all the littering and graffiti and blight on and around our location. Extended to the adjacent community. Paint the building and mantain it. implementation of public art. Ask for designs ideas and locations for murals.

3. Locating areas that could use some sprucing up could be a great way to connect our commuity, rejuvenated community gardens, create a community garden space where we can all share the spaces to grown own veggies and flowers.

4. Donate funds to have our community have enough lighting in areas surrounding public transportation, landmarks and public spaces like parks and fields.

5. sign up for adopt a spot, supports ongoing cleaning, greening and beautification of parks creeks and shorelines, sidewalks storm drains and other public spaces.

6. will participate all neighborhood clean up programs. work with Neighbor to make Oakland beautiful.

7. Create a gardening exchange program in our community, Those with exrea seeds and seedings can nurse these plants and start a meighborhood plant exchange and clean up and beautify our neighborhood for free, Let plants and native grasses all find their way into new yars at no cost to others.

8. Recycle. Investigate which part of our community do not have available recycling collector bins. take initial steps and befin making recycling inclusive and a habit.

9. Chean out. Organize a dumpster collection service to visit our communities during spring cleaning.

10. Create. Create spaces where our residents can enjoy our town and one another, Place seating and small garden spaces that otherwise would be unused and make our community an inviting envrionment. What if we had a park for every block?

11. Enjoy. sponsor a community music festival or an annual friday night get together where local bands perform a free concert on our block, these events have been known to prompt people to come out, enjoy the community and support the local businesses.

## 9. Supporting Documents

Please check the boxes below for each supporting document submitted with this application. <u>Please</u> ensure that all supporting documents include a Header with the applicant's name on the top right corner of each page.

Copy of State Registration for corporate structure

Letter of Credit if applicable

Proof of Ownership

Proof of Income

And either

Proof of Residency

or

Proof of Conviction

## 10. Commitment to Participate in Post-Public Drawing Training

By submitting this application, I agree to participate in a technical assistance training provided by the City of Oakland for equity dispensary applicants selected in the public drawing and I understand that failing to participate in this training is grounds for the City of Oakland proceeding with the public drawing runner-up.

## 11. Oath of Application

I, the undersigned, declare under penalty of perjury that to the best of my knowledge, the information contained in this application and its supporting documentation is truthful, correct and complete; and, the information contained in this application and its supporting documentation discloses all facts regarding the applicant and associated individuals necessary to allow the City Administrator to properly evaluate the Applicant's qualifications for registration.

I, the undersigned further agree and acknowledge that I may be required to provide additional information as needed, for a complete investigation by the City Administrator.

I, the undersigned, further agree and recognize that I am responsible for obeying all Federal, State, County and local laws.

I, the undersigned, further agree and understand that any misrepresentations, omissions or falsifications in the application or any documents attached thereto or amendments thereto will be immediate grounds for the City Administrator to deny this permit application and/or immediate grounds for revocation of a medical cannabis permit.

APPLICANT NA	ME:		CISCO NEGOESCU
SIGNATURE:	$\sim$	Ņ	•
DATE:	02/20/2020	1	

# FOR OFFICE USE ONLY:

Application:

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Received by: <u>NMANCUE</u> Date: 2/21/20

Receipt #: 048061

# **Neighborhood Beautification**

We will use these 11 innovative ways to beautify our city and build community engagement and have fun doing it!

1. Clean UP. Keep the building and sidewalk clean. Pick up the trash and weed and leaves.

2. Remove all the littering and graffiti and blight on and around our location. Extended to the adjacent community. Paint the building and maintain it. Implementation of public art. Ask for designs ideas and locations for murals.

3. Locating areas that could use some sprucing up could be a great way to connect our community, rejuvenated community gardens, create a community garden space where we can all share the spaces to grown own veggies and flowers.

4. Donate funds to have our community have enough lighting in areas surrounding public transportation, landmarks and public spaces like parks and fields.

5. Sign up for adopt a spot, supports ongoing cleaning, greening and beautification of parks creeks and shorelines, sidewalks storm drains and other public spaces.

6. Will participate all neighborhoods clean up programs. Work with Neighbor to make Oakland beautiful.

7. Create a gardening exchange program in our community, Those with extra seeds and seeding's can nurse these plants and start a neighborhood plant exchange and clean up and beautify our neighborhood for free, Let plants and native grasses all find their way into new yards at no cost to others.

8. Recycle. Investigate which part of our community does not have available recycling collector bins. Take initial steps and begin making recycling inclusive and a habit.

9. Clean out. Organize a dumpster collection service to visit our communities during spring-cleaning.

10. Create. Create spaces where our residents can enjoy our town and one another, Place seating and small garden spaces that otherwise would be unused and make our community an inviting environment. What if we had a park for every block?

11. Enjoy. Sponsor a community music festival or an annual Friday night get together where local bands perform a free concert on our block, these events have been known to prompt people to come out, enjoy the community and support the local businesses.