

Thursday, February 3, 2022 6:30 pm  
Teleconference Meeting

## AGENDA

Pursuant to the Governor's Executive Order N-29-20 and AB 361, members of the Cannabis Regulatory Commission as well as City staff will participate via phone/video conference and no physical teleconference locations are required.

### **PUBLIC PARTICIPATION INSTRUCTIONS**

#### **TO OBSERVE:**

- To observe the meeting by video conference, please click the link below to join the webinar:  
<https://us02web.zoom.us/j/87802409618>
- To listen to the meeting by phone, please call the numbers below at the noticed meeting time: Dial (for higher quality, dial a number based on your current location):

US: +1 669 900 9128 or +1 346 248 7799 or +1 253 215 8782 or +1 312 626 6799 or +1 646 558 8656  
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**Members:**

Vacant	District 1	Vacant	District 7
Tracey Corder	District 2	Chaney Turner	At Large
Austin Stevenson	District 3	Stephanie Floyd-Johnson	Mayor
Lauren Payne	District 4	TiYanna Long	City Auditor
Vacant	District 5	Greg Minor	City Administrator
Vacant	District 6		

Available on-line at: <https://www.oaklandca.gov/boards-commissions/cannabis-regulatory-commission>

## MEETING AGENDA

- A. Roll Call and Determination of Quorum
- B. Approval of the Draft Minutes from the Regular CRC Meeting on January 6, 2022
- C. Reports for Discussion and Possible Action
  - 1. Adopt a Resolution Determining That Conducting In-Person Meetings Of The Cannabis Regulatory Commission Would Present Imminent Risks To Attendees’ Health, And Electing To Continue Conducting Meetings Using Teleconferencing In Accordance With California Government Code Section 54953(E), A Provision Of AB-361
  - 2. Emerald New Deal Proposed Ballot Initiative
  - 3. Cannabis Security Assessment Proposal
  - 4. Overview of Legislative Framework for Next Phase of Cannabis Program
  - 5. Implementation Update on Current State Grants
- D. Review of the Pending List and Additions to Next Month’s Agenda
  - *Follow Up Questions re Revenue Management Bureau Report (since June 2021)*
  - *Loan Program Analysis (since November 2021)*
  - *Building and Fire Baseline Permitting Timelines (since January 2022)*
- E. Open Forum / Public Comment
- F. Announcements
  - 1. Update on Cannabis Permitting Process
  - 2. Apply to serve on CRC here:  
<https://oakland.granicus.com/boards/w/8552f8c4c0e15460/boards/6697>
- G. Adjournment



## Cannabis Regulatory Commission

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**TO:** Cannabis Regulatory Commission      **FROM:** Greg Minor  
Assistant to the City  
Administrator

**SUBJECT:** February 2022 Agenda Items      **DATE:** January 31, 2022

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ITEM C (1) Adopt a Resolution Determining That Conducting In-Person Meetings Of The Cannabis Regulatory Commission Would Present Imminent Risks To Attendees' Health, And Electing To Continue Conducting Meetings Using Teleconferencing In Accordance With California Government Code Section 54953(E), A Provision Of AB-361

Recently passed Assembly Bill (AB) 361 requires boards and commission to renew findings that conducting in-person meetings would present imminent health risks and to elect to continue conducting meetings via teleconference. The CRC adopted an initial resolution to this effect at a Special Meeting on October 7, 2021 and attached to this agenda is Resolution 2021-5 renewing these findings.

ITEM C (2) Emerald New Deal Proposed Ballot Initiative

Chair Turner has recommended agendizing a discussion regarding a potential ballot initiative this year in the City of Oakland titled Emerald New Deal. Emerald New Deal proponents initially presented at the November 2021 CRC meeting and now are sharing a set of updated provisions, including with regards to the CRC. See enclosed one-pager for more information.

ITEM C (3) Cannabis Security Assessment Proposal

Chair Turner has recommended agendaizing a discussion regarding Cannabis Compliant Security Solutions' Cannabis Security Grant Proposal. See enclosed proposal for more information.

ITEM C (4) Overview of Legislative Framework for Next Phase of Cannabis Program

Below is a draft framework staff has developed to guide the City of Oakland's cannabis program over the coming years. This framework is based on the last four years of discussions with cannabis operators, equity advocates, and the CRC. The CRC's equity subcommittee and staff welcome feedback from the public as feedback will assist in any legislative proposals staff recommends to the City Council later this year.

<b>DRAFT FRAMEWORK FOR NEXT PHASE OF CITY OF OAKLAND'S CANNABIS PROGRAM</b>	
<b>2022 Barriers Facing Equity Applicants And Proposed Strategies To Address Them</b>	
<b>BARRIERS</b>	<b>STRATEGIES</b>
Access to Real Estate for Existing Equity Applicants Due to End of Incubation	Introduce Second Permitting Phase: half of all permits/local authorizations must go to equity applicants
	Increase tax rebate for incubation
Access to Real Estate for New Equity Applicants	Above plus make initial grants available prior to accessing a location
Access to Capital	Continue providing grants and loans via state funds
	Extend eligibility to equity assistance program resources for seven years after initial equity verification
Cultivators and Manufacturers Need Extra Support	Use state grants to support cultivators and manufacturers to purchase property
	Public awareness campaign to promote Oakland equity products
	Prohibit non-equity bizs from marketing as equity owned/ equity made products
	Prioritize equity cultivators and manufacturers during second permitting phase
Dispensary Location Approval Process Creates Delays/Uncertainty	Clarify criteria for denying a dispensary location
	Eliminate public hearings for locations previously approved for a dispensary
Increased Competition/Smaller Margins Over Time	Allow equity applicants to transfer license after 3 years with Repayment of City Loans/Grants Into Revolving Loan Program
	Add Onsite Consumption License, Prioritizing Equity Applicants
Legal Assistance	Continue Legal Assistance Program But Add More Proactive Workshops
Technical Assistance with City and State Requirements, and Business Operations	Continue technical assistance program but release new Request for Proposals at end of current contract for modules that reflect full range of equity operators and emphasize tax and insurance support
	Explore mentorship pilot program with fee waivers for compliant general applicants

ITEM C (5) Implementation Update on Current State Grants

The City of Oakland has received three state grants thus far to support its cannabis equity program: in the spring of 2020 the City received a grant of approximately \$1,650,000 from the Bureau of Cannabis Control; in the summer of 2020 the City received a \$6,576,705 grant from the Governor’s Office of Business and Economic Development (Go-Biz); then in the summer of 2021 the City received a \$2,434,712.51 from Go-Biz. Tables 1-3 provide an overview of the uses of each of these grants and the subsequent narrative offers an update on the various programs funded through state grants.

**Table 1: 2020-2021 BCC Grant**

<b>Category</b>	<b>Amount</b>	<b>Status</b>
Grants to Operators	\$850,000	Dispersed
Commercial Kitchens	\$250,000	Dispersed
Commercial Kitchens OR Events Featuring Equity Businesses	\$200,000	Dispersed
Workforce Development	\$200,000	Dispersed
Program Analyst Position	\$150,000	Dispersed
<b>TOTAL BCC FUNDING</b>	<b>\$1,650,000</b>	

**Table 2: 2020-2021 Go-Biz Grant**

<b>Category</b>	<b>Amount</b>	<b>Status</b>
Grants to Operators for All Eligible Expenses	\$1,510,239	Dispersed
No Interest Revolving Loans to Operators for All Eligible Expenses	\$960,239	Dispersed
No Interest Loans to Purchase Property	\$2,010,239	Funds to Purchase Property Dispersed; Approximately \$116k Remaining
Utilization of Shared-Use Manufacturing Facilities	\$50,000	Dispersed
Workforce Development	\$800,000	Approximately \$171k Remaining
Loan and Grant Administration	\$350,000	Dispersed
Technical Assistance	\$250,000	Dispersed
Legal Assistance	\$165,000	Dispersed
City Staff Costs Administering Equity Program	\$480,987	Dispersed
<b>TOTAL GO-BIZ FUNDING</b>	<b>\$6,576,704</b>	

**Table 3: 2021-2022 Go-Biz Grant**

<b>Category</b>	<b>Amount</b>	<b>Status</b>
Grants and/or No-Interest Revolving Loans to Operators for All Eligible Expenses	\$1,448,475.41	Approximately \$630k Remaining
Grants to Utilize Shared-Use Manufacturing Facilities	\$500,000	Approximately \$233k Remaining
Loan and Grant Administration	\$160,000	Approximately \$114.2k Remaining
Technical Assistance	\$121,500	Approximately \$104.2k Remaining
Legal Assistance	\$121,500	Approximately \$77.9k Remaining
Portion of City Administrator Analyst Position	\$83,237.10	Not Yet Dispersed
<b>TOTAL GO-BIZ FUNDING</b>	<b>\$2,434,712.51</b>	

In the summer of 2020, the Special Activity Permits Division launched a BCC and Go-Biz funded grant program for equity operators for all eligible expenses that is administered along with the no-interest loan program by 4Front Partners, dba Elevate Impact. At the recommendation of the CRC, staff and Elevate Impact have held monthly meetings with equity operators the Tuesday after the CRC meeting to provide any updates regarding the program and maintain an ongoing feedback loop. Every week staff and Elevate Impact monitor the programs and analyze what adjustments are needed to effectively disburse funds. More information on the loan and grant programs is available at [www.elevateimpactoakland.com](http://www.elevateimpactoakland.com) and the agendas for monthly loan and grant meetings with statistics regarding the loan and grant programs is available here: <https://www.oaklandca.gov/boards-commissions/cannabis-regulatory-commission/meetings>.

In September 2020 staff launched two shared-use manufacturing facilities funded by the BCC grant. The two teams managing the kitchens have selected 15 manufacturers to use the sites and obtained all necessary approvals for the locations. Now operators are utilizing the shared-use facilities. More information is available here: <https://www.oaklandca.gov/services/shared-use-manufacturing-facilities>

Next, in late October 2020 staff launched a workforce development grant program providing equity operators with grants of up to \$50,000 to recruit, train, or retain equity employees. Staff reviewed and approved all 27 applications received in 2020 and is working with the workforce grant applicants to get them under contract in order to disperse funds. To date, twenty-four of the workforce grant applicants have received funding, 19 of which have received their entire grant amount and four of which have received the first half of their grant. Three grantees' contract documents are still being finalized. More information is available here: <https://www.oaklandca.gov/services/workforce-development-grant-program>

Finally, on November 20, 2020 staff released a Request for Proposals (RFP) for the approximately \$2 million that is available to equity operators to purchase property(ies) that support multiple equity operators. The City received 18 applications for Phase One of the RFP. A panel of City staff from the Departments of Race and Equity, Economic and Workforce Development and the City Administrator's Office reviewed and scored the applications, resulting in five applicants moving forward to the last phase of the RFP. The top five applicants submitted their Phase Two responses on March 12th with a letter of intent to purchase a property and a detailed budget. Staff inspected the proposed locations, held follow up meetings with applicants, and on April 30<sup>th</sup> provided the top two applicants a conditional commitment letter for the purchase of a shared-use manufacturing facility that will both support the equity applicants involved in the RFP process and equity applicants that can utilize the space each year. In late August staff entered into a loan agreement with the team of equity applicants to purchase the property and the team of equity applicants closed on the property in September 2021. Staff anticipates a press release with more information on the project will be available in the coming months once the facility is operational. More information is available here: <https://www.oaklandca.gov/services/purchasing-property-program>

#### ITEM F (1) Update on Cannabis Permitting Process

Below please find cannabis permitting statistics for the CRC's review, including additional categories as well as application and permit trend graphs.

**Figure 1: Application Totals**

<b><i>APPLICATIONS</i></b>	<b>TOTALS</b>	<b>PENDING</b>
Total Complete & Incomplete Applications	1672	130
Total Complete Applications	1672	
Complete General Applications	716	
Equity Applications based on residency	822	
Equity Applications based on conviction	133	
Incubators	386	
Interested in Incubating	27	
Complete Application with property	1171	
Complete Application without property (Equity)	401	
Complete Applicants without property (General)	99	

**Figure 2: Permit Applications by Category**

<b>COMPLETED APPLICATIONS BY BUSINESS TYPE</b>	<b>GENERAL</b>	<b>INCUBATOR*</b>	<b>INTERESTED IN INCUBATING*</b>	<b>EQUITY</b>
Delivery	178	68	4	251
Cultivator (Indoor)	215	122	17	163
Cultivator (Outdoor)	6	5	0	37
Distributor	155	90	4	234
Mfg. Volatile	54	40	0	47
Mfg. Non-Volatile	102	55	2	173
Transporter	5	4	0	40
Lab Testing	2	1	0	10
<b>GRAND TOTALS</b>	<b>717</b>	<b>385</b>	<b>27</b>	<b>955</b>

\*These numbers are part of the General Total

**Figure 3: Operators Locally Authorized for Provisional or Annual State License by Category**

<b>LOCALLY AUTHORIZED FOR STATE *ANNUAL/PROVISIONAL LICENSES*</b>	<b>GENERAL</b>	<b>INCUBATOR</b>	<b>EQUITY</b>	
Delivery	44	51	125	
Cultivator	20	87	45	
Distributor	13	77	106	
Mfg. Volatile	5	29	6	
Mfg. Non-Volatile	23	73	106	
Transporter	1	2	6	
Lab Testing	0	2	2	
Retailers	3	1	3	
<b>TOTALS:</b>	<b>109</b>	<b>322</b>	<b>399</b>	<b>830</b>

\*These figures represent those who have actually applied with the state for their provisional/annual license  
There are additional applicants who are locally authorized, but who have not yet applied with the state.

**Figure 4: New Permits Issued to Cannabis Operators Since Spring of 2017 by Category**

	<b>GENERAL NOT INCUBATING</b>	<b>INCUBATOR</b>	<b>EQUITY</b>	<b>TOTAL</b>
<b><i>NEW ANNUAL PERMITS BY BUSINESS TYPE</i></b>				
Dispensary	1	1	5	7
Delivery	54	13	70	137
Cultivator (Indoor)	2	5	5	12
Cultivator (Outdoor)	0	0	0	0
Distributor	12	21	67	100
Mfg. Volatile	0	5	0	5
Mfg. Non-Volatile	6	10	35	51
Transporter	1	0	1	2
Lab Testing	0	0	0	0
<b>GRAND TOTALS</b>	<b>76</b>	<b>55</b>	<b>183</b>	<b>314</b>

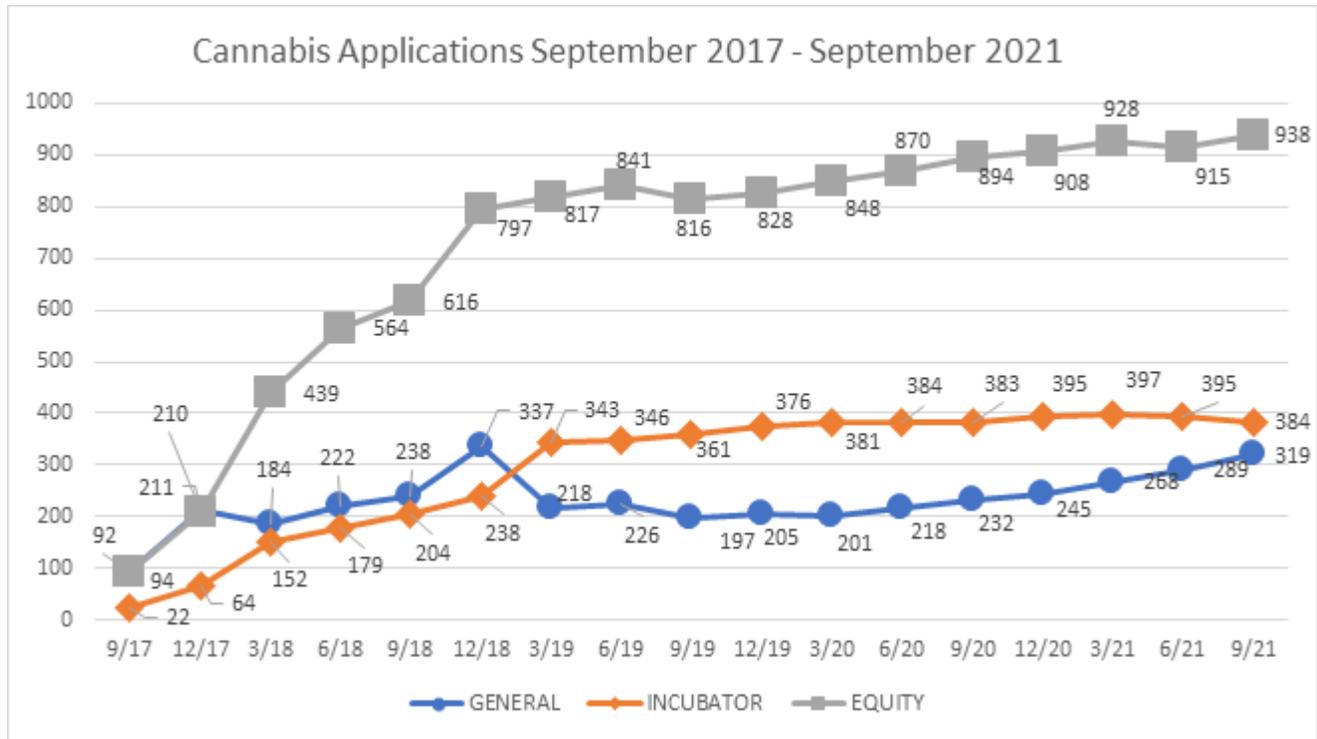
**Figure 5: Withdrawn Applications**

<b>WITHDRAWN APPLICATIONS</b>	<b>GENERAL</b>	<b>INCUBATOR</b>	<b>EQUITY</b>	<b>TOTALS</b>
Delivery	11	26	49	86
Cultivator (Indoor)	3	16	36	55
Cultivator (Outdoor)	14	12	11	37
Distributor	6	39	46	91
Mfg. Volatile	2	14	20	36
Mfg. Non-Volatile	6	21	31	58
Transporter	6	1	15	21
Lab Testing		2	3	5
<b>TOTALS</b>	<b>48</b>	<b>131</b>	<b>211</b>	<b>390</b>

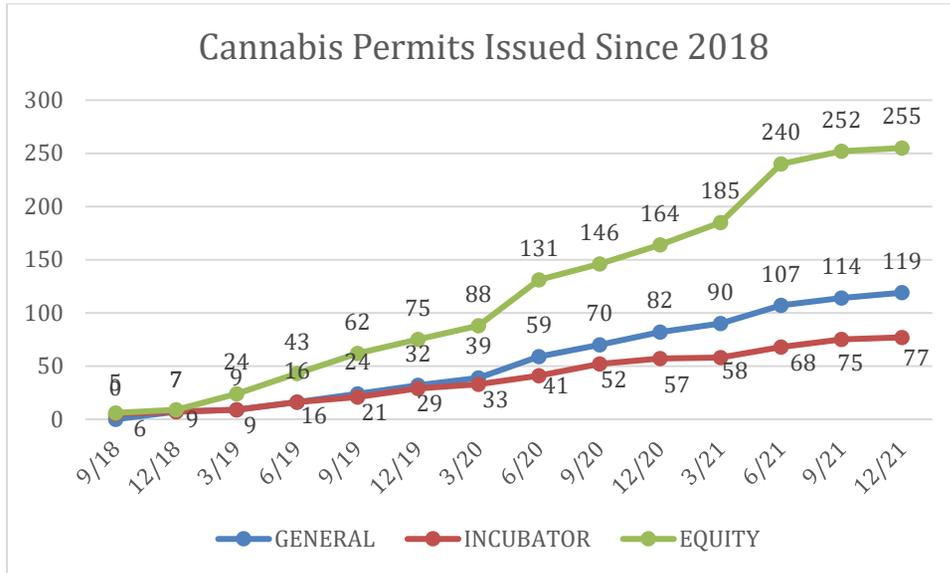
**Figure 6: Revoked Local Authorization**

<b>REVOKED LOCAL AUTHORIZATION</b>	<b>GENERAL</b>	<b>INCUBATOR</b>	<b>EQUITY</b>	<b>TOTALS</b>
Delivery	1	6	6	13
Cultivator (Indoor)	1	9	2	12
Cultivator (Outdoor)				0
Distributor	1	5	4	10
Mfg. Volatile		3		3
Mfg. Non-Volatile		3	1	4
Transporter		1		1
Lab Testing				0
<b>TOTALS</b>	<b>3</b>	<b>27</b>	<b>13</b>	<b>43</b>

Figure 7: Graph of Cannabis Permit Applications Received Since 2017



**Figure 8: Graph of Cannabis Permits Issued since 2018**



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## MINUTES

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## MEETING AGENDA

A. Roll Call and Determination of Quorum

*Present: Corder, Stevenson, Payne, Tucker, Turner, Floyd-Johnson, Long, and Minor*

B. Approval of the Draft Minutes from the Regular CRC Meeting on December 2, 2021

*Member Floyd-Johnson moved to approve the Minutes as drafted; Member Stevenson seconded the motion and it passed by consensus.*

*A public speaker inquired about the status of consumption lounges based on the previous CRC meeting.*

C. Reports for Discussion and Possible Action

1. Adopt a Resolution Determining That Conducting In-Person Meetings Of The Cannabis Regulatory Commission Would Present Imminent Risks To Attendees’ Health, And Electing To Continue Conducting Meetings Using Teleconferencing In Accordance With California Government Code Section 54953(E), A Provision Of AB-361

*Member Payne moved to adopt the Resolution as drafted. Member Tucker seconded the motion and it passed by consensus.*

2. Cannabis Industry Security Assessment

*Member Minor presented the report along with Eric Simundza in the Department of Economic and Workforce Development’s Business Development Division and Lt. Jeff Thomason with the Oakland Police Department’s Support Operations Division.*

*Public speakers inquired if there would be a competitive process for any funds made available for private security, encouraged the City to reduce barriers for operators' accessing capital, recommended the City explore everything it can to keep people safe, and questioned whether increased police presence would increase violent confrontations.*

*Member Floyd-Johnson asked about the following: what the differences are between robberies versus burglaries; whether cannabis businesses can publicly market themselves as part of a Business Improvement District (BID) given restrictions on cannabis businesses; and if grant funds go towards the investigation of cannabis business burglaries.*

*Member Corder questioned what the impacts would be if grant funds went towards increased police patrol. Member Payne mentioned High Rise Law's text alert system for cannabis operators. Member Payne also expressed concern regarding increased police patrol. Chair Turner noted every strategy is needed in the long term but did not think private security and police would be viable in the short term compared to helping operators fortify their locations. Chair Turner emphasized that any resources that go towards law enforcement should not go towards enforcement against the unregulated market. Additionally, Chair Turner was interested in learning more about how a cannabis BID would work and that ultimately cannabis businesses need to be safe to keep their customers and neighbors safe.*

*Lt. Thomason explained the distinction between a burglary and robbery, including how both have taken place against cannabis businesses and staff, respectively, as well as how the Criminal Investigation Division is investigating the burglaries against cannabis businesses. Member Minor encouraged the commission to use this opportunity to provide its recommendations.*

*Member Floyd-Johnson made a motion to accept the report and to explore the recommendations in it as expeditiously as possible. Chair Turner seconded the motion and it passed by consensus.*

### 3. Implementation Update on Current State Grants

*Member Minor provided an update. A member of the public asked how the remainder of the property purchase program would be dispersed.*

- D. Review of the Pending List and Additions to Next Month's Agenda
- *Staffing/Costing of a Department of Cannabis (since January 2021)*
  - *Follow Up Questions re Revenue Management Bureau Report (since June 2021)*

*Member Minor provided background on the listed items and mentioned that the loan program analysis and building and fire department updates should have also been included on the pending list.*

*Vice-Chair Long made a motion to remove the staffing item from the pending list. Member Floyd-Johnson seconded the motion and it passed by consensus. Member Floyd-Johnson made a motion to request that the building and fire departments provide the CRC with information on the current cannabis permit application timelines for the purpose of establishing a baseline of information. Member Payne seconded the motion and it passed by consensus.*

*Members of the public encouraged the commission to remove the staffing item and to include a discussion on allowing equity businesses to transfer their permits.*

- E. Open Forum / Public Comment

*Public speakers mentioned an upcoming rally at the state Capitol for lower state cannabis taxes and encouraging the CRC to reduce restrictions on the transfer of permits from equity businesses.*

F. Announcements

1. Update on Cannabis Permitting Process
2. Apply to serve on CRC here:

<https://oakland.granicus.com/boards/w/8552f8c4c0e15460/boards/6697>

*Member Minor provided an update and encouraged people seeking to serve on the CRC to contact the councilmembers with vacancies.*

G. Adjournment

# OAKLAND CANNABIS REGULATORY COMMISSION

## RESOLUTION NO. 2022-2

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**ADOPT A RESOLUTION DETERMINING THAT CONDUCTING IN-PERSON MEETINGS OF THE CANNABIS REGULATORY COMMISSION AND ITS COMMITTEES WOULD PRESENT IMMINENT RISKS TO ATTENDEES' HEALTH, AND ELECTING TO CONTINUE CONDUCTING MEETINGS USING TELECONFERENCING IN ACCORDANCE WITH CALIFORNIA GOVERNMENT CODE SECTION 54953(e), A PROVISION OF AB-361.**

**WHEREAS**, on March 4, 2020, Governor Gavin Newsom declared a state of emergency related to COVID-19, pursuant to Government Code Section 8625, and such declaration has not been lifted or rescinded. See <https://www.gov.ca.gov/wp-content/uploads/2020/03/3.4.20-Coronavirus-SOE-Proclamation.pdf>; and

**WHEREAS**, on March 9, 2020, the City Administrator in their capacity as the Director of the Emergency Operations Center (EOC), issued a proclamation of local emergency due to the spread of COVID-19 in Oakland, and on March 12, 2020, the City Council passed Resolution No. 88075 C.M.S. ratifying the proclamation of local emergency pursuant to Oakland Municipal Code (O.M.C.) section 8.50.050(C); and

**WHEREAS**, City Council Resolution No. 88075 remains in full force and effect to date; and

**WHEREAS**, the Centers for Disease Control (CDC) recommends physical distancing of at least six (6) feet whenever possible, avoiding crowds, and avoiding spaces that do not offer fresh air from the outdoors, particularly for people who are not fully vaccinated or who are at higher risk of getting very sick from COVID-19. See <https://www.cdc.gov/coronavirus/2019-ncov/prevent-getting-sick/prevention.html>; and

**WHEREAS**, the CDC recommends that people who live with unvaccinated people avoid activities that make physical distancing hard. See <https://www.cdc.gov/coronavirus/2019-ncov/your-health/about-covid-19/caring-for-children/families.html>; and

**WHEREAS**, the CDC recommends that older adults limit in-person interactions as much as possible, particularly when indoors. See <https://www.cdc.gov/aging/covid19/covid19-older-adults.html>; and

**WHEREAS**, the CDC, the California Department of Public Health, and the Alameda County Public Health Department all recommend that people experiencing COVID-19 symptoms stay home. See <https://www.cdc.gov/coronavirus/2019-ncov/if-you-are-sick/steps-when-sick.html>; and

**WHEREAS**, persons without symptoms may be able to spread the COVID-19 virus. See <https://www.cdc.gov/coronavirus/2019-ncov/prevent-getting-sick/prevention.html>; and

**WHEREAS**, fully vaccinated persons who become infected with the COVID-19 Delta variant can spread the virus to others. See <https://www.cdc.gov/coronavirus/2019-ncov/vaccines/fully-vaccinated.html>; and

**WHEREAS**, the City's public-meeting facilities are indoor facilities that do not ensure circulation of fresh / outdoor air, particularly during periods of cold and/or rainy weather, and were not designed to ensure that attendees can remain six (6) feet apart; and

**WHEREAS**, holding in-person meetings would encourage community members to come to City facilities to participate in local government, and some of them would be at high risk of getting very sick from COVID-19 and/or would live with someone who is at high risk; and

**WHEREAS**, in-person meetings would tempt community members who are experiencing COVID-19 symptoms to leave their homes in order to come to City facilities and participate in local government; and

**WHEREAS**, attendees would use ride-share services and/or public transit to travel to in-person meetings, thereby putting them in close and prolonged contact with additional people outside of their households; and

**WHEREAS**, on October 7, 2021 the Cannabis Regulatory Commission adopted a resolution determining that conducting in-person meetings would present imminent risks to attendees' health, and electing to continue conducting meetings using teleconferencing in accordance with California Government Code Section 54953(e), a provision of AB-361; now therefore be it:

**RESOLVED:** that the Cannabis Regulatory Commission finds and determines that the foregoing recitals are true and correct and hereby adopts and incorporates them into this resolution; and be it

**FURTHER RESOLVED:** that, based on these determinations and consistent with federal, state and local health guidance, the Cannabis Regulatory Commission renews its determination that conducting in-person meetings would pose imminent risks to the health of attendees; and be it

**FURTHER RESOLVED:** that the Cannabis Regulatory Commission firmly believes that the community's health and safety and the community's right to participate in local government, are both critically important, and is committed to balancing the two by continuing to use

teleconferencing to conduct public meetings, in accordance with California Government Code Section 54953(e), a provision of AB-361; and be it

**FURTHER RESOLVED:** that the Cannabis Regulatory Commission will renew these (or similar) findings at least every thirty (30) days in accordance with California Government Code section 54953(e) until the state of emergency related to COVID-19 has been lifted, or the Cannabis Regulatory Commission that in-person meetings no longer pose imminent risks to the health of attendees, whichever occurs first.



**Document prepared for the Cannabis Regulatory Commission meeting on Feb. 3, 2022**

**Background**

The Emerald New Deal is a community-based, City of Oakland Initiative that seeks to reallocate 100% of the existing Cannabis Tax revenue from the city's general fund into a newly established Emerald New Deal Fund.

The Fund will re-distribute funds back into programs and into the communities that were victimized and affected by the War on Drugs. An Emerald New Deal Planning and Oversight Committee would be created to oversee the development, implementation, and distribution of the funds to specific social, economic, and racial equity programs through a Strategic Investment Plan.

**What is the Strategic Investment Plan?**

The Strategic Investment Plan will establish the Committee's funding priorities based on research to determine the geographic areas, specific communities, and even individual-level criteria for investing the funds towards those most impacted by War on Drugs.

The Investment Plan will be published every four years with the intention of adapting based on research and needs.

**What type of programs will the Committee and the Strategic Investment Plan fund?**

The Strategic Investment Plan will focus on the following categories: (1) Community and Economic Development, (2) Mental Health, (3) Housing Access, (4) Economic Self-Sufficiency, and (5) Re-Entry Support Services.

**Current Organizational endorsers include:**

African American Latino Action Alliance • All of Us or None • Allen Temple Health & Social Services • Asian Pacific Environmental Network • AYPAL: Organizing Asian Youth • BAY-Peace • Black Cultural Zone Community Development Corp, Life Enrichment Committee • Blink!Lab Collective • Coalition for Police Accountability • Communities United for a Restorative Youth Justice • East Oakland Youth Development Center • Eastside Arts Alliance • Ella Baker Center for Human Rights • Ground + Soul • Latino Task Force • Neighborhood Housing Services of the East Bay • Neighbors for Racial Justice • Oakland Kids First! Coalition • Oakland Public Conservatory of Music • Oakland Rising • Open Gate • RBA Collective • Roots Community Health Center • SABA Grocers Initiative • Sobrante Park Resident Action Council • SPIRITWURX • Steps and Ladders • Urban Peace Movement • Urban Strategies Council • West Oakland Environmental Impact Project

By enacting the Emerald New Deal, the City of Oakland will create a policy change that provides crucial funding in response to an institutional and systemic problem, perpetuated by the War on Drugs. Here are a few key statistics:

- 12,655 Oaklanders have been arrested between 1995-2015 for crimes related to cannabis use. 77% of them are Black, and 15% Latinx.
- While stable housing is the foundation of successful reentry, formerly incarcerated individuals comprise a minimum of 25 to 50% of the Oakland homeless population.
- Only 1 to 2 percent of students with incarcerated mothers and only 13 to 25 percent of students with imprisoned fathers graduate from college.

**Please contact Gamila Abdelhalim at [gamila@emeraldnewdeal.org](mailto:gamila@emeraldnewdeal.org) for additional information.**



# Cannabis Security Grant Proposal

Discovery & Solution Implementation

*Please review this presentation in conjunction with  
the accompanying narrative proposal*





# Cannabis Security Landscape | Today

**Sources:** (a) CCSS experience in Oakland and throughout California with 35+ LCOs, and multiple vendors and service providers; (b) CRC personnel / meeting transcripts; (c) Licensed Cannabis Operators (“LCOs”); (d) other cannabis industry stakeholders (i.e., law enforcement, other City of Oakland personnel, investors, landlords, employees, vendors), and; (e) the media.

1. Many LCO’s operate with an expensive and broken patchwork of security services
  - Guard Services (e.g.): expensive, unreliable, qualified guard shortages, increased liability, city government oversight on rise
  - Non-compliances with security plans, cannabis regs, insurance requirements
  - Multiple security, financial, corporate and potential personal liability, insurance, vendor, and other consequences
  - Growing number of LCOs actively considering exiting Oakland
2. Unrealistic reliance/expectations involving Oakland Police Department (“OPD”)
  - OPD = stretched thin, staff shortages, personnel reassignments, etc.
  - Unreliable/limited/inconsistent information sharing, communication, investigative follow ups, response times
3. LCO and neighboring community safety and security
  - Recent, increasingly aggressive attacks on LCOs – with many offenders carrying firearms
  - Stolen licensed product increasingly on street being sold illegally
4. Urgent plan and action required



# Proposal Summary

1. The City of Oakland and all Licensed Cannabis Operators (“LCOs”), including social equity operators and applicants, **individually and together**, are facing a broad range of challenges regarding security and safety
2. The purpose of this grant proposal is to identify, and develop a plan to implement solutions to significantly improve LCO security and safety
3. LCO security solutions must:
  - Address specific, agreed upon objectives
  - Involve substantive and ongoing grant support commitments for at least a specified time horizon
  - Begin to be implemented as soon as practicable
  - Be cost-effective, results-oriented, and a phased approach to rollout across the LCO clusters and then the City of Oakland



# Proposed Objectives | Discovery

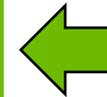
## Proposed Objectives<sup>(1)</sup>

1. Use grant program funding optimally to improve LCO and neighboring community security and safety generally
2. Reduce LCO takeover robberies and burglaries
3. Increase fortification of LCO facilities
4. Leverage more technology into security solutions
5. Improve relationships between OPD and LCOs
6. Improve LCO risk profiles for a broad range of insurance considerations
7. Improve communication and info sharing between LCOs and OPD
8. Urgent plan and action required

Oakland Challenges<sup>(1)</sup>



LCO Challenges<sup>(1)</sup>



CCSS Proposal → Discovery Process

(1) See Page 2 for Challenges and Sources of Proposed Objectives.



# Discovery Process | Scope of Work

## 1. Discovery Process Summary

- A highly collaborative and iterative process of outreach, data gathering, interviews, consultations and analysis with Stakeholders, individually and in groups
- **Includes, but not limited to:** security-related objectives, initiatives, scenarios, plans, priorities, security assessments, use cases, vendor and service provider assessments, risk management and analysis, onsite analyses, site evaluations, technology evaluations, database accesses, integration scenarios, budgets, available funding commitments, etc.

## 2. Scope of Work Summary

- Identify 2-3 clusters of 10-12 LCOs / cannabis properties (each cluster or grouping of LCOs within geographic proximity to each other)
- Conduct **confidential** Security Assessments to evaluate participating LCOs / cannabis properties against a number of objectives and other considerations
- Develop a plan (budget, timeline, etc.) to improve security and safety for the identified LCOs / clusters which can be rolled out across the City of Oakland in the near future
- Create and manage an Advisory Board or Blue Ribbon Commission to provide oversight, facilitate community engagement and communication, and support a successful outcome



# Anticipated Results

	Result	Timing
✓	Begin to restore confidence and a narrative among LCOs that the City of Oakland is committed to investing in improvements to safety and security	Immediate
✓	Prudent use of public funds for a discovery process and pilot program to improve safety and security for LCOs and the local communities where they operate	Immediate
✓	Improved compliance for LCOs / individual properties (cannabis regulations, security plans, specialized cannabis insurance requirements, landlord/tenant needs)	Immediate
✓	Realistic plan and budget (results-oriented, cost-effective, phased, timelines) for Oakland to invest and rollout across Clusters, then city-wide	Immediate
✓	Significantly improved safety and security for the LCO clusters and the local communities where they operate	Medium Term <sup>(1)</sup>
✓	Material savings and reductions in required security hardware investments, security operating costs, and potentially insurance premiums, for the LCO clusters	Medium Term <sup>(1)</sup>

(1) Subject to the City of Oakland's willingness to invest in the recommended solutions



# Timeline, Deliverables

## 1. Timeline

- Approximately 90 days from start work date
- Subject to final Scope of Work
- Available to begin work immediately

## 2. Deliverables

- Confidential security assessments with recommendations for the individual properties / LCOs provided under MNDA
- Recommendations to develop, implement and maintain security solutions across the targeted clusters, containing budgetary estimates of hardware, software, services and ancillary costs
- A plan (i.e., a recommended roadmap, budget, timeline, etc.) to improve security and safety for the LCOs / clusters which can be rolled out across the City of Oakland



# Effective Security Solutions

- Access Control System
- Alarm Systems
- Avoid Negligent Security and Premises Liability
- Building Code Compliance
- Communication / Relationships with Law Enforcement
- Customized Security Objectives & Use Cases
- Employee Security & Safety Training
- Employee Background Checks
- Employee Badges
- Facility Lease Agreement Terms, Requirements, Compliance
- Fencing, Razor Wire
- Guard Services
- Incident Reporting Procedures

- Independent Security Advisor / Program Manager
- Insurance Policy Security Requirements Compliance
- Insurance Policy Coverages, Terms, Conditions



- Multiple Door Types in a Facility & Related Security Requirements
- Multi-tenant Facility Specialized Requirements
- No Physical Facility Vulnerabilities

- No Monitoring Camera Blind Spots
- Perimeter Protection
- Regulatory Compliance
- Roving Patrol Services
- Self-reporting Requirements
- Standard Operating Procedures (“SOPs”)
- SOP Enforcement
- Security Use Cases Supported
- Security Plan Compliance
- Security Coverage (24/7)
- Service Level Agreements
- Specialized Vault Room / Product Storage Needs
- Technology Integrations, Alerting
- Vendor Performance Management
- Vendor Contract Accountability
- Vendor Insurance
- Video Monitoring Services



# About CCSS

- Full-service security services firm dedicated to the legal cannabis industry.
- Founded in 2021 with a mission and vision dedicated to re-defining and significantly improving cannabis industry security for all licensed cannabis operators, including social equity operators and applicants.
- Offering security consulting, risk management, and managed security services.
- California cannabis clients in Oakland, San Francisco, Los Angeles (including the City of Los Angeles, Dept of Cannabis Regulation), San Diego, Humboldt County, Long Beach and other markets.
- Chris Eggers, Founder & CEO is an experienced former law enforcement (“LE”) officer (OPD, SFPD). Mr. Eggers has a deep understanding of cannabis compliance, and LE operations and capabilities. He is an increasingly relied upon and trusted resource within the cannabis community, and contact for local and national media outlets, on cannabis industry security matters.

- Cannabis security Subject Matter Expert (e.g., City of Los Angeles/Department of Cannabis Regulation)
- Developed training for Social Equity applicants on local cannabis rules and regulations
- Expert in burglary & robbery prevention/deterrence - experience debriefing dozens of offenders
- Extensive network of cannabis security hardware, software, and system Subject Matter Experts, Vendors, Service Providers
- Focused on cost savings, balancing risk with budgetary realities
- Experience in risk management, insurance compliance, and liability management
- Deep understanding of cannabis compliance and regulation, customized security solutions/plans
- Long term solution and sustainability oriented
- Team outstanding customer service
- Deep connections in the Law enforcement community
- Trained in Crime Prevention Through Environmental Design (CPTED) and Security Audits
- Police Officers Standards and Training (POST) in cannabis regulation, compliance, consumption



## **GRANT PROPOSAL FOR CANNABIS SECURITY DISCOVERY AND SOLUTION IMPLEMENTATION**

*Please review this narrative proposal in conjunction with the accompanying presentation*

### **PRESENTED BY:**

#### **CC Security Solutions**

Chris Eggers, Founder & CEO  
chris@ccsecuritysolutions.com  
925-922-1067  
ccsecuritysolutions.com



## Background

The City of Oakland is currently involved in an uphill battle. Recent and increasingly aggressive, highly publicized, and frequent criminal attacks against cannabis businesses have resulted in injuries, substantial financial losses, extraordinarily limited insurance recoveries, and further distrust of Oakland services. Historically, the City of Oakland has been applauded for being on the cutting edge of exploring sustainable, out-of-the box, community-first approaches to achieve its goals. The Cannabis Regulatory Commission and local cannabis industry stakeholders have initiated a dialogue regarding how best to utilize grant program funding to improve cannabis security and safety generally, including: reducing nighttime robberies and burglaries; increasing fortification of facilities; leveraging technology into security solutions; improving relationships between law enforcement and the cannabis community, and; other matters.

## Proposal Summary

The purpose of this grant request proposal is to identify and implement solutions to significantly improve cannabis business security and safety in the City of Oakland. These cannabis security solutions must:

1. Address specific objectives
2. Involve substantive and ongoing grant support commitments for at least a specified time horizon
3. Begin to be implemented as soon as practicable
4. Be cost-effective, results-oriented, and a phased approach to rollout across the City of Oakland

This proposal is targeted at the needs of all licensed cannabis operators (“LCOs”), including social equity operators and applicants.

## Scope of Work

Working with the City of Oakland and selected licensed local cannabis businesses, CCSS proposes to lead a collaborative process to:

- Identify 2-3 clusters of 10-12 cannabis properties / licensed cannabis operators
- Conduct confidential Security Assessments to evaluate the LCOs against a number of objectives
- Develop a plan (budget, timeline, etc.) to improve security and safety for the identified LCOs / clusters which can be rolled out across the City of Oakland in the near future
- Create and manage an Advisory Board or Blue Ribbon Commission to provide oversight, facilitate community engagement and communication, and support a successful outcome

### ***Clusters, Security Assessments, Discovery Process, Cannabis Insurance***

There are a number of critical work steps and considerations involved in executing the Scope of Work to produce the Deliverables and Anticipated Results presented below. These include, but are not limited to:

- Data gathering and analysis to identify LCO clusters, including multi-tenant LCO properties
- Outreach and engagement with LCOs in the identified clusters
- CRC, OPD and other cannabis stakeholder discovery interviews
- Onsite analysis of cluster common areas with vendors and service providers
- CPTED (Crime Prevention Through Environmental Design)
- Individual and multi-tenant LCO security assessments
- LCO physical facility and security service vulnerabilities and gaps
- LCO insurance analysis, requirements, riders, carveouts, landlord compliance
- Technology vendor assessments: build vs buy, monitoring, drone services, LPRs, patrols, etc.
- Technology solution and integration scenarios, database accesses



- Hardware vendor assessments
- Potential community partners in cluster
- Security intangibles (need-to-know, confidentiality, FOIA)

## Timeline, Deliverables

- Timeline to Complete:
  - Approximately 90 days from start work date
  - Subject to final Scope of Work
  - Available to begin work immediately
- Deliverables:
  - Confidential security assessments with recommendations for the individual properties / LCOs provided under MNDA
  - A plan (i.e., a recommended roadmap, budget, timeline, etc.) to improve security and safety for the LCOs / clusters which can be rolled out across the City of Oakland
  - Recommendations to develop, implement and maintain the security solutions across the clusters, containing budgetary estimates of hardware, software, services and ancillary costs

## Anticipated Results

1. Immediate – begin to restore confidence and a narrative among LCOs that the City of Oakland is committed to investing in improvements to safety and security with grant program funding
2. Immediate – prudent use public funds for a discovery process and pilot program to improve safety and security for LCOs and the local communities in which they operate
3. Immediate – improved compliance for the LCOs / individual properties with security plan, city / state cannabis regulations, and specialized cannabis insurance requirements
4. Immediate – have a realistic plan and budget (results-oriented, cost-effective, phased, timelines) to invest additional grant program funding to rollout the plan across the LCO clusters and the City of Oakland
5. Medium Term<sup>(1)</sup> – significantly improved safety and security for the LCO clusters
6. Medium Term<sup>(1)</sup> – material savings and reductions in required security hardware investments, security operating costs, and potentially insurance premiums, for the LCO clusters

(1) Subject to the City of Oakland's willingness to invest in the recommended solutions from this grant proposal.

Thank you for your time and consideration.

Chris



## CC Security Solutions

CC Security Solutions (“CCSS”) is a full-service security services firm dedicated to the legal cannabis industry. CCSS was founded in 2021 with a mission and vision dedicated to re-defining and significantly improving cannabis industry security for all licensed cannabis operators, including social equity operators and applicants. We offer security consulting, risk management, and managed security services. Mr. Eggers, CCSS’s Founder & CEO, is an experienced former law enforcement officer (OPD, SFPD) with a deep understanding of cannabis compliance, and law enforcement operations and capabilities. He is an increasingly relied upon and trusted resource within the cannabis community, and contact for local and national media outlets, on cannabis industry security matters. CCSS currently works with California cannabis clients in Oakland, San Francisco, Los Angeles (including the City of Los Angeles, Dept of Cannabis Regulation), San Diego, Humboldt County, Long Beach and other markets.

CCSS is continuously proven to be a cannabis security industry leader for the following reasons:

- Cannabis security Subject Matter Expert (e.g., City of Los Angeles/Department of Cannabis Regulation)
- Developed training for Social Equity applicants on local cannabis rules and regulations
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