



**CITY OF OAKLAND  
BLUE RIBBON EQUITABLE BUSINESS TAX TASKFORCE**

**SPECIAL MEETING  
Meeting Agenda  
Thursday, April 22, 2021  
6:00 PM  
Via Teleconference**

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Blue Ribbon Equitable Business Tax Taskforce Members:

Michael Katz  
Taison Kwamilele  
Cynthia Larsen  
Jessica Moncada Kone  
Zain Oke  
Liz Ortega  
Daniel Swafford  
Ari Takata-Vasquez  
Minh Tsai  
Ben Wanzo  
Winter Williams

Task Force website: [City of Oakland | Blue Ribbon Equitable Business Tax Task Force](#)

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**Pursuant to the Governor's Executive Order N-29-20, Blue Ribbon Equitable Business Tax Taskforce Members, as well as City staff, will participate via phone/video conference, and no physical teleconference locations are required.**

**PUBLIC PARTICIPATION**

The Oakland Blue Ribbon Equitable Business Tax Taskforce encourages public participation in the online board meetings. The public may observe and/or participate in this meeting in several ways.

**OBSERVE:**

- To observe the meeting by video conference, please click on this link: <https://us02web.zoom.us/j/85356783664?pwd=Vk94VVN4eHd3Um9hN1FHU1UrcU1hZz09>  
Passcode: 292740 at noticed time.

Instructions on how to join a meeting by video conference are available at: <https://support.zoom.us/hc/en-us/articles/201362193>, which is a webpage entitled “Joining a Meeting”

- To listen to the meeting by phone, please call the numbers below at the noticed meeting time: Dial (for higher quality, dial a number based on your current location):

One tap mobile :

US: [+16699006833](tel:+16699006833), [85356783664#](tel:+16699006833), [\\*292740#](tel:+16699006833) or  
[+12532158782](tel:+12532158782), [85356783664#](tel:+12532158782), [\\*292740#](tel:+12532158782)

Or Telephone:

US: +1 669 900 6833 or +1 253 215 8782 or +1 346 248 7799 or +1 929 205 6099 or +1 301 715 8592 or +1 312 626 6799

Webinar ID: 853 5678 3664

Passcode: 292740

International numbers available: <https://us02web.zoom.us/j/85356783664>

After calling any of these phone numbers, if you are asked for a participant ID or code, press #. Instructions on how to join a meeting by phone are available at: <https://support.zoom.us/hc/en-us/articles/201362663>, which is a webpage entitled “Joining a Meeting By Phone.”

**PROVIDE PUBLIC COMMENT:** There are three ways to make public comment within the time allotted for public comment on an eligible Agenda item.

- **Comment in advance:** To send your comment directly to the Blue Ribbon Equitable Business Tax Taskforce and staff BEFORE the meeting starts, please send your comment, along with your full name and agenda item number you are commenting on, to [BlueRibbonTaskForce@oaklandca.gov](mailto:BlueRibbonTaskForce@oaklandca.gov). Please note that eComment submissions close one (1) hour before posted meeting time. All submitted public comment will be provided to the Task Force Members prior to the meeting.
- **By Video Conference:** To comment by Zoom video conference, click the “Raise Your Hand” button to request to speak when Public Comment is being taken on an eligible agenda item at the beginning of the meeting. You will then be unmuted, during your turn, and allowed to participate in public comment. After the allotted time, you will then be re-muted. Instructions on how to “Raise Your Hand” are available at: <https://support.zoom.us/hc/en-us/articles/205566129>, which is a webpage entitled “Raise Hand In Webinar.”
- **By Phone:** To comment by phone, please call on one of the above listed phone numbers. You will be prompted to “Raise Your Hand” by pressing STAR-NINE (“\*9”) to request to speak when Public Comment is being taken on a eligible agenda item at the beginning of the meeting. Once it is your turn, you will be unmuted and allowed to make your comment. After the allotted time, you will be re-muted. Instructions of how to raise your hand by phone are available at: <https://support.zoom.us/hc/en-us/articles/201362663>, which is a webpage entitled “Joining a Meeting by Phone.”

If you have any questions about these protocols, please e-mail [BlueRibbonTaskForce@oaklandca.gov](mailto:BlueRibbonTaskForce@oaklandca.gov)

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Do you need an ASL, Cantonese, Mandarin or Spanish interpreter or other assistance to participate? Please email [SAzimi@oaklandca.gov](mailto:SAzimi@oaklandca.gov) or call (510) 238-2972 for TDD/TTY five days in advance.

¿Necesita un intérprete en español, cantonés o mandarín, u otra ayuda para participar? Por favor envíe un correo electrónico a [SAzimi@oaklandca.gov](mailto:SAzimi@oaklandca.gov) o llame al (510) 238-2972 para TDD/TTY por lo menos cinco días antes de la reunión. Gracias.

您需要手語, 西班牙語, 粵語或國語翻譯服務嗎? 請在會議前五個工作日電郵 [SAzimi@oaklandca.gov](mailto:SAzimi@oaklandca.gov) 或 致電 (510) 238-2972 TDD/TTY.

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**1. Roll Call and Determination of Quorum**

- Introduction of Members
- Introduction of City staff & consulting team

**2. Public Comment:** Speakers will be called on by the facilitator as speakers “raise their hand” through video conference or by telephone to speak on Agenda items. Comments for matters not on the Agenda will be taken during Open Forum. All speakers will be allotted a maximum of two minutes to address the Task Force, unless amended by the Chair.

**3. Brown Act and Roberts Rules Training**

Task Force Members will receive a Brown Act Training and Roberts Rules of Order Training from the City Attorney.

- Brown Act & Sunshine Ordinance Quick Overview
- Robert’s Rules of Order, Parliamentary Procedure for Motions

**4. Action Items:**

**A. Election of Chair and Vice-Chairpersons**

**B. Ad Hoc Committee Assignments:** The Task Force will discuss and take possible action on assigning Task Force members to work in Ad Hoc Committees

**C. Confirmation of Master Calendar & Regular Meeting Schedule:**

**5. New Business:**

**A. Designing a Progressive Business Tax**

**6. Agenda Requests for Future Meetings**

Task Force Members may use this opportunity to address new issues for Task Force business. New items will be referred to an Ad Hoc Committee for action, outreach, research and/or deliberation or scheduled to a subsequent Task Force meeting.

**7. Open Forum**

**8. Adjournment**

The meeting will adjourn upon the completion of the Task Force’s business.

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# **BROWN ACT AND OAKLAND SUNSHINE ORDINANCE QUICK OVERVIEW**

# Brown Act & Sunshine provide:

**“In enacting [the Brown Act], the legislature finds and declares that the public commissions, boards and councils and the other public agencies in this State exist to aid in the conduct of the people’s business. It is the intent of the law that their actions be taken openly and that their deliberations be conducted openly.” (Ralph M. Brown Act – Gov. Code § 54950)**

**“All meetings of the legislative body of a local agency shall be open and public, and all persons shall be permitted to attend any meeting of the legislative body of a local agency, except as otherwise provided [under the Ralph M. Brown Act].” (Gov. Code § 54953.)**

**“[The Sunshine Ordinance] is intended in part to clarify and supplement the . . . Brown Act . . . to assure that the people of the City of Oakland can be fully informed and thereby retain control over the instruments of local government in their city.” (Sunshine – Oakland Muni. Code § 2.20.010)**

- **All meetings of a legislative body must be open and public, except for closed sessions authorized by law.**
- **Closed session authorizations must be narrowly construed.**
- **All persons must be permitted to attend open and public meetings.**
- **Voting by secret ballot is prohibited.**
- **The body must report all actions taken and the vote or abstention of each member present for the action.**

**(Gov. Code § 54953)**

# Legislative Body means:

- Oakland City Council and Board of Port Commissioners.
- *Board, commission, task force established by the Charter (e.g., Public Ethics Commission, Civil Service Board, Police and Fire Retirement Board, Police Commission and Redistricting Commission).*
- Board, commission, task force established by the City Council or Port Board by ordinance, resolution or motion.
- Advisory board, commission or task force created and appointed by Mayor that exists for longer than 12 months.
- Standing committees of the above, with continuing subject matter jurisdiction or a meeting schedule fixed by charter, ordinance, resolution or formal action.

(Oakland Muni. Code § 2.20.030)

# MEETING includes:

- **Congregation of a quorum or majority of the Commission:**
  - **Face to face meetings,**
  - **Teleconference participation,**
  - **Meal gatherings (before, during or after a meeting).**
- **Serial communications regarding matters within the subject matter jurisdiction that involve a quorum or more of the Commission.**
- **Use of intermediaries to discuss, deliberate, take action or develop a consensus on matters within the subject matter jurisdiction of the Commission.**

## **Examples:**

- **Email communications among a quorum or more of the Commission regarding matters within its subject matter jurisdiction.**
- **Conversations between a quorum of the Commission at a dinner, conference, party or other social/public event regarding matters within its subject matter jurisdiction.**
- **Asking council aides, staff or city officials about the positions of other Commissioners regarding matters within the Commission's subject matter jurisdiction.**

**(Gov. Code § 54952.2; Oakland Muni. Code § 2.20.030)**

## **Provided Commissioners do not discuss City business among themselves, a quorum may attend:**

- **Conferences open to the public;**
- **Open and public community meetings organized by persons or organizations other than the City;**
- **Open and noticed meetings of another local agency;**
- **Open and noticed meetings of the legislative body of another local agency;**
- **Social or ceremonial events.**

**(Gov. Code § 54952; Oakland Muni. Code § 2.20.030)**

# Meeting Location and Time

- **Commission meetings must be held within City of Oakland boundaries.**
- **Meetings should be held on weekday evenings “whenever reasonably possible”.**
- **Meetings must be video and audio taped.**

**(Gov. Code § 54954; Oakland Muni. Code § 2.20.060 & 2.20.160)**

# AGENDA REQUIREMENTS

- **Purpose**
  - **Establish the scope of what may be discussed at the meeting – discussions outside the scope of what is described in the Agenda are not permitted;**
  - **Describe the set of permissible action(s) that may be taken at the meeting.**
- **Agenda Description.**
  - **Brief, general description of items, preferably no more than 20 words.**
  - **Clear and specific language sufficient “to alert a person of average intelligence and education whose interests are affected by the item that s/he may have reason to attend the meeting or seek more information.”**
  - **Abbreviations and acronyms must be spelled out in titles and text.**
  - **Time and location of the meeting.**
  - **Contact information to request disability-related accommodations.**

## AGENDA REQUIREMENTS, cont'd

- **Agenda Publishing/Posting.**
  - Agendas must be posted at a public, accessible location. [City Hall, 14<sup>th</sup> Street display cases].
  - Copies of agendas and agenda-related materials must be placed on file in City Clerk's Office and Main Library.
  - Agendas and agenda-related materials should also be posted online; but, failure to timely post online due to software/hardware problem is not a defect in noticing.

(Gov. Code § 54954.2; Oakland Muni. Code § 2.20.030)

# PUBLIC TESTIMONY

- **Speaker Cards:** The Commission may require speakers to submit speaker cards for open forum and agenda items for in-person meetings.
- **Open Forum:** Must provide opportunity for public comment on non-agenda matters at beginning or end of meeting. Commission Chair can allow open forum speakers to address agenda items.
- Each member of the public that wishes to speak on an item must be allowed to speak prior to Commission vote on the item.
- Members of the public must be allowed to speak on all items appearing on the agenda, even if the Commission removes the item.

(Gov. Code § 54954.3, Oakland Muni. Code § 2.20.150)

# PUBLIC TESTIMONY, cont'd

- **Cannot prohibit speakers from expressing public criticism about City services, procedures, activities, etc.**
- **Public speaker time.**
  - **Two (2) minutes minimum should be allowed for public speakers unless the circumstances described below warrant a reduction.**
  - **Commission Chair may reduce time to 1 minute maximum -**
    - ✓ **Time reduction must be “reasonable” and applied uniformly.**
    - ✓ **What is a ‘reasonable’ depends on several factors, e.g.:**
      - **Time constraints of the meeting,**
      - **Number of agenda items,**
      - **Complexity of the items,**
      - **Number of persons that have submitted speaker cards**

**(Gov. Code § 54954.3, Oakland Muni. Code § 2.20.150)**

# Notice of Meetings

Regular Meetings: **72 Hours Notice.**

Special Meetings: **48 hours.** Weekends and holidays cannot be counted towards the 48 hours.

## Exceptions:

- Agendas and agenda-related materials for a special meeting scheduled on a Monday may be posted **by noon, the prior Friday.**
- Special meetings held offsite requires **10 days notice.**
- Special meeting scheduled in place of a regular meeting that falls on a holiday requires **5 days notice.**

## Who may call a special meeting?

- Commission Chair (if one is elected).
- Commission by majority vote.

(Sunshine § 2.20.070 & 2.20.080; Charter § 208)

# Enforcement & Penalties

## Public Ethics Commission (PEC)

- Complaints may be filed with the PEC.
- May investigate and/or conduct public hearing following investigation.
- May issue a cure and correct demand to legislative body.
- May file a civil lawsuit against legislative body.

## Civil Actions

- Individuals or district attorney may file action:
  - Injunctive/mandatory/ declaratory relief, or
  - Void the action taken by the legislative body in violation of the Act.
- Legislative body would have opportunity to cure and correct actions.
- Costs and attorneys fees may be awarded.

## Criminal Penalties

- District attorney may seek misdemeanor penalties against individual members of the body, who:
  - participate in a meeting of the body where action is taken in violation of the Brown Act,
  - with “intent to deprive the public of information the member knows or has reason to know the public is entitled to receive .
- “Action” = collective decision, commitment or promise reached by the body.

(Gov. Code § § 54959, 54960, 54960.1, 54960.5; Oakland Muni. Code Chapter 2.20, Art. IV)

# References

- Board and Commission Member Handbook  
<https://cao-94612.s3.amazonaws.com/documents/Board-Commission-Handbook-2019-Final-W-COVER-2-4-19.pdf>
- Oakland's Sunshine Ordinance  
[https://library.municode.com/ca/oakland/codes/code\\_of\\_ordinances?nodeId=TIT2ADPE\\_CH2.20PUMEPURE](https://library.municode.com/ca/oakland/codes/code_of_ordinances?nodeId=TIT2ADPE_CH2.20PUMEPURE)

# ROBERT'S RULES OF ORDER

Parliamentary Procedure for Motions

# WHAT IS A MOTION?

A motion is a proposal to take action or adopt a position.

- Motions can be:

1. **Amended**
2. **Challenged**
3. **Debated**
4. **Voted on**

1. **Amending a Motion:** change some of the wording that is being discussed
  - Inserting or striking words
2. **Challenging a Motion**
  - **Motion to Table:** temporarily set aside from consideration until a majority votes to take it up again
  - **Motion to Call the Question:** terminates debate and vote pending motion
    - Requires 2/3 vote
    - Cannot be used to terminate public participation
3. **Debating a Motion:** subjected to time limits and should be conducted in order\* (*next slide*)
4. **Voting on a Motion**
  - Voice vote, roll-call, ballot, unanimous consent

# PROCEDURE OF HANDLING A MOTION

## I. Obtaining and Assigning the Floor

- Member raises hand when no one else has the floor
- Chair recognizes the member by name

## 2. How Motion is brought before the assembly

- Member makes the motion: *I move that (or “to”)*..and resumes his seat
- Another member seconds the motion: *I second*
- Chair states the motion: *It is moved and seconded that...Are you ready for the question?*

# PROCEDURE OF HANDLING A MOTION

## 3. Consideration of the Motion

- a) Members can debate the motion
- b) Before speaking in debate, members obtain the floor
- c) The maker of the motion has first right to the floor if claimed properly
- d) Debate must be confined to the merits of the motion
- e) Debate can be closed only by order of the assembly (2/3 vote) or by the chair if no one seeks the floor for further debate

## 4. Chair puts the motion to vote

## 5. Chair announces the result of the vote

# ORDER OF MOTIONS

<b>To:</b>	<b>You say:</b>	<b>Interrupt Speaker</b>	<b>Second Needed</b>	<b>Debatable</b>	<b>Amendable</b>	<b>Vote Needed</b>
Adjourn	"I move that we adjourn"	No	Yes	No	No	Majority
Recess	"I move that we recess until..."	No	Yes	No	Yes	Majority
Complain about noise, room temp., etc.	"Point of privilege"	Yes	No	No	No	Chair Decides
Suspend further consideration of something	"I move that we table it"	No	Yes	No	No	Majority
End debate	"I move the previous question"	No	Yes	No	No	2/3
Postpone consideration of something	"I move we postpone this matter until..."	No	Yes	Yes	Yes	Majority
Amend a motion	"I move that this motion be amended by..."	No	Yes	Yes	Yes	Majority
Introduce business (a primary motion)	"I move that..."	No	Yes	Yes	Yes	Majority

- The actions above are listed in the established order of precedence.
  - If an action is pending:
    - a. Actions listed above it may be introduced
    - b. Actions listed below it may not be introduced

# ORDER OF MOTIONS

<b>To:</b>	<b>You say:</b>	<b>Interrupt Speaker</b>	<b>Second Needed</b>	<b>Debatable</b>	<b>Amendable</b>	<b>Vote Needed</b>
Object to procedure or personal affront	"Point of order"	Yes	No	No	No	Chair decides
Request information	"Point of information"	Yes	No	No	No	None
Ask for vote by actual count to verify voice vote	"I call for a division of the house"	Must be done before new motion	No	No	No	None unless someone objects
Object to considering some undiplomatic or improper matter	"I object to consideration of this question"	Yes	No	No	No	2/3
Take up matter previously tabled	"I move we take from the table..."	Yes	Yes	No	No	Majority
Reconsider something already disposed of	"I move we now (or later) reconsider our action relative to..."	Yes	Yes	Only if original motion was debatable	No	Majority
Consider something out of its scheduled order	"I move we suspend the rules and consider..."	No	Yes	No	No	2/3
Vote on a ruling by the Chair	"I appeal the Chair's decision"	Yes	Yes	Yes	No	Majority

- There is no established order of preference for the actions above
- Any of these actions may be introduced at any time except when the meeting is considering a Motion to Adjourn, Recess or Point of Privilege

# Blue Ribbon Equitable Business Tax Task Force

## Master Calendar

### Task Force Duties and Functions

Pursuant to Resolution [88478 C.M.S.](#), the Blue Ribbon Equitable Business Tax Task Force (“Task Force”) comprises 11 members serving the term from the date of appointment and ending on January 1, 2022. The Task Force is to carry out the analysis of the Business Tax rates, as described in Section 5.04.205 of Resolution No. [88227 C.M.S.](#), engage in community and stakeholder outreach, and provide policy recommendations to the City Council of the economic impact of the recommended business tax rates by October 31, 2021.

### Meetings

Regular meetings of the Task Force are held every other Thursday during the calendar year 2021 at 6:00 p.m. unless the meeting is publicly posted to begin at a different time or cancelled at the request of the Task Force.

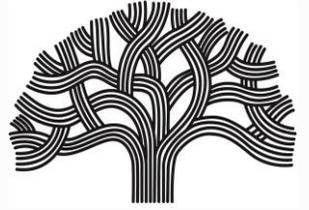
Meetings are to be held via video chat platform Zoom until further notice. Meetings are to open to the public and enable public comments

Date	Time	Location	Notes
April 15, 2021	6pm – 8pm	Zoom	• Special Meeting
April 22, 2021	6pm – 8pm	Zoom	• Special Meeting
April 29, 2021	6pm – 8pm	Zoom	• Regular Meeting
May 13, 2021	6pm – 8pm	Zoom	• Regular Meeting
May 27, 2021	6pm – 8pm	Zoom	• Regular Meeting
June 10, 2021	6pm – 8pm	Zoom	• Regular Meeting
June 24, 2021	6pm – 8pm	Zoom	• Regular Meeting
July 8, 2021	6pm – 8pm	Zoom	• Adoption of Recommended Tax Rates
July 22, 2021	6pm – 8pm	Zoom	• Draft report is to be distributed for review and comments by this date.
August 5, 2021	n/a	n/a	• Summer Recess

<b>Date</b>	<b>Time</b>	<b>Location</b>	<b>Notes</b>
August 19, 2021	n/a	n/a	<ul style="list-style-type: none"> <li>• Summer Recess</li> </ul>
September 2, 2021	6pm – 8pm	Zoom	<ul style="list-style-type: none"> <li>• Discuss/Revise Task Force's Report &amp; Recommendations</li> </ul>
September 16, 2021	6pm – 8pm	Zoom	<ul style="list-style-type: none"> <li>• Discuss/Revise Task Force's Report &amp; Recommendations</li> </ul>
September 30, 2021	6pm – 8pm	Zoom	<ul style="list-style-type: none"> <li>• Finalize Task Force's Report &amp; Recommendations</li> <li>• Task Force Report is due this date for October 19, 2021 Council Meeting</li> </ul>
October 19, 2021	1:30 PM	Tele Conference	<ul style="list-style-type: none"> <li>• City Council Meeting</li> <li>• Task Force Chair or Vice Chair to present report and recommendations</li> <li>• Q&amp;A</li> </ul>

Notes: :

- September 13, 2021: Staff is to put in the request to Rules Committee to agendize the Task Force's Report and Recommendations for the October 19, 2021 City Council meeting.



**Blue Ribbon Equitable Business Tax Task Force  
Presentation**

**Designing a Progressive Business Tax**

April 22, 2021

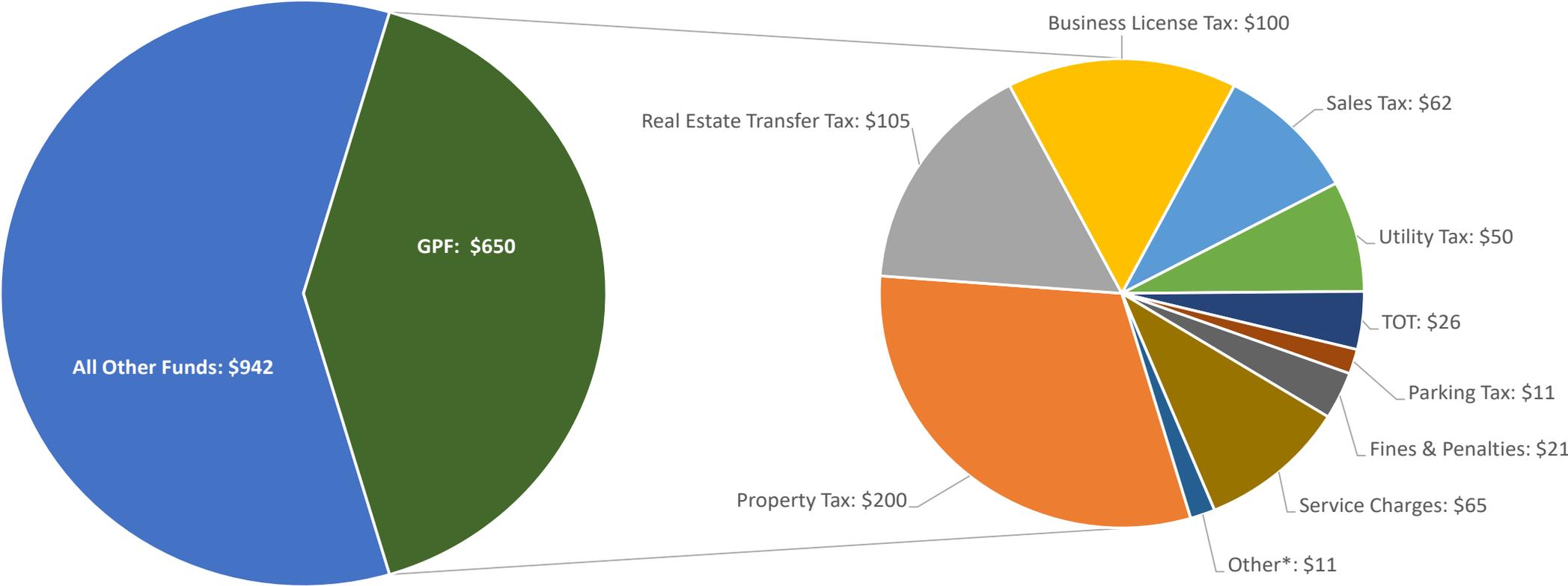
Presented by  
**Matthew Newman**  
Blue Sky Consulting Group

# Overview

- ▶ City of Oakland Revenue Sources
- ▶ Overview of the Business Tax
- ▶ Possible goals for the commission
- ▶ Balancing tradeoffs
- ▶ Discussion and next steps

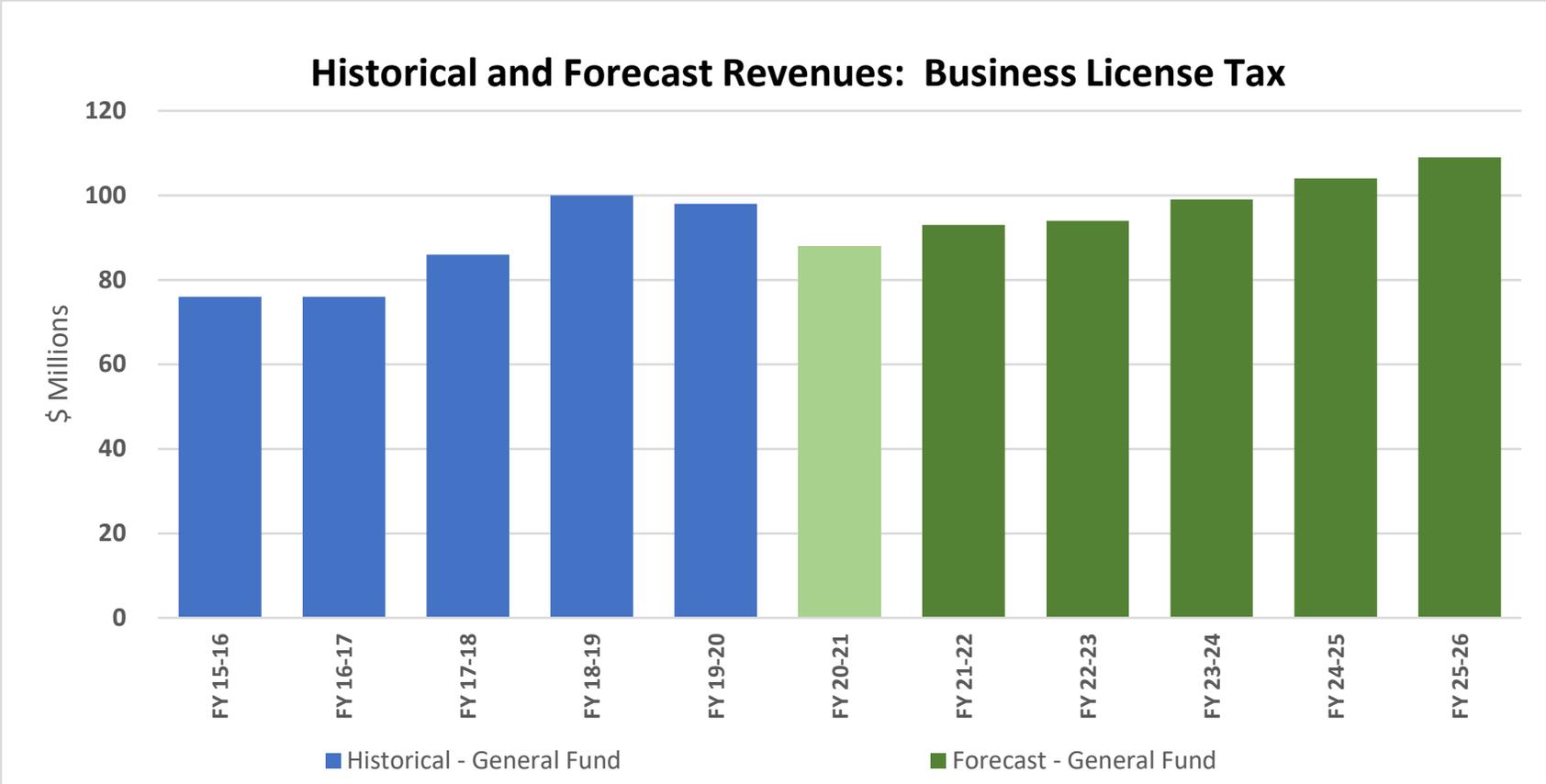
# City of Oakland Revenue Sources

City of Oakland FY 18-19 Revenues and General Purpose Fund Detail (\$Millions)



\* Other revenue sources include Licenses & Permits, Interest Income, Grants & Subsidies, Interfund Transfers, and Miscellaneous Revenues.

# Business License Tax is an Important Revenue Source for the City



# Business Tax Overview

- ▶ The City of Oakland Business Tax is a gross receipts tax (i.e., based on total sales rather than profits)
- ▶ Businesses file a tax return in March each year reporting total revenue (gross receipts) for the prior calendar year
- ▶ Tax is assessed at different rates depending on the type of business

# Business Tax Rates and Revenue by Sector (FY19-20)

Code	Business	Tax Rate*	Tax per \$1,000	Gross Receipts (mil \$)	% of Total Gross Receipts	Tax Charged (mil \$)	% of Total Tax Charged
A	Retail Sales	0.12%	\$1.20	\$3,603	14.3%	\$4.6	5.1%
C	Automobile Sales	0.12%	\$1.20	\$705	2.8%	\$0.8	0.9%
D	Wholesale Sales	0.12%	\$1.20	\$2,217	8.8%	\$2.7	2.9%
I	Manufacturing**	0.12%	\$1.20	\$729	2.9%	\$0.9	1.0%
K	Admin Headquarters**	0.12%	\$1.20	\$972	3.9%	\$1.2	1.3%
T	Media Firms	0.12%	\$1.20	\$384	1.5%	\$0.5	0.5%
W	Miscellaneous**	0.12%	\$1.20	\$21	0.1%	\$0.0	0.0%
B	Grocers	0.06%	\$0.60	\$790	3.1%	\$0.5	0.6%
E	Business/Personal Svcs.	0.18%	\$1.80	\$2,756	11.0%	\$5.2	5.7%
H	Contractors	0.18%	\$1.80	\$4,022	16.0%	\$7.4	8.1%
P	Hotel/Motel	0.18%	\$1.80	\$253	1.0%	\$0.5	0.5%
F	Professional Svcs	0.36%	\$3.60	\$5,017	20.0%	\$18.4	20.3%
G	Recreation/Entertainment	0.45%	\$4.50	\$283	1.1%	\$1.3	1.4%
M	Residential Rental Property	1.395%	\$13.95	\$1,467	5.8%	\$20.8	22.9%
N	Commercial Rental Property	1.395%	\$13.95	\$980	3.9%	\$13.6	15.0%
U	Utility Companies	0.10%	\$1.00	\$781	3.1%	\$0.8	0.9%
X, L, Y	Taxi, Trucking, Amb / Lim**	N/A	N/A	N/A	N/A	\$0.1	0.1%
Z	Cannabis	0.12% - 9.5%	\$1.20 - \$95.00	\$151	0.6%	\$11.6	12.7%

\*Tax Rate only applies to businesses exceeding minimum gross receipts thresholds.

\*\* Based on permits issued (for taxis, ambulances, and limousines), number of employees (trucking), payroll (admin headquarters, miscellaneous), or value added (manufacturing).

# Gross Receipts and Revenues by Business Size & Location

	<u># of Businesses</u>	<u>% of Total</u>	<u>Gross Receipts (mil \$)</u>	<u>% of Total</u>	<u>Taxes Charged (mil \$)</u>	<u>% of Total</u>
<b>All Businesses*</b>	<b>53,133</b>		<b>\$25,169</b>		<b>\$91.1**</b>	
<b><u>By Business Size</u></b>						
<b>\$0 - \$250k</b>	44,766	84.3%	\$2,062	8.2%	\$19.1	21.0%
<b>\$250k - \$1 mil</b>	4,845	9.1%	\$2,414	9.6%	\$11.6	12.7%
<b>\$1 - \$2.5 mil</b>	1,688	3.2%	\$2,639	10.5%	\$10.2	11.1%
<b>\$2.5 - \$25 mil</b>	1,389	2.6%	\$9,344	37.1%	\$31.3	34.3%
<b>\$25 - \$50 mil</b>	71	0.1%	\$2,510	10.0%	\$7.5	8.3%
<b>Over \$50 mil</b>	52	0.1%	\$6,200	24.6%	\$11.4	12.5%
<b>Permit / payroll-based</b>	322	0.6%	N/A	N/A	\$0.1	0.1%
<b><u>By Business Location</u></b>						
<b>Oakland (home-based)</b>	30,838	58.0%	\$2,328	9.2%	\$23.1	25.3%
<b>Oakland (not home-based)</b>	15,132	28.5%	\$17,300	68.7%	\$57.0	62.5%
<b>Outside Oakland</b>	7,163	13.5%	\$5,542	22.0%	\$11.0	12.0%

\*Includes all businesses that reported gross receipts or taxable permits or payroll for Tax Year 2020.

\*\*Including fees and penalties, total amounts owed exceed \$90 million.

\*\*\*Includes all Taxicab, Ambulance/Limousine, and Trucking/Transportation businesses, which pay business taxes based on permits issued or employees on payroll. Firms in these industries officially report \$0 of gross receipts.

# Balancing Competing Goals

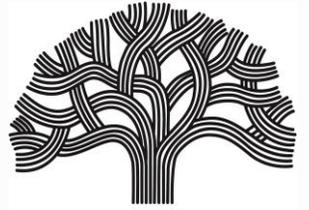
- ▶ Some goals for business tax reform could include:
  - ▶ Raise additional revenue
  - ▶ Increase fairness
  - ▶ Reduction of race and equity disparities
  - ▶ Incentivize certain types of businesses (e.g. small businesses)
  - ▶ Support the city's economy and workforce
  - ▶ Modernize rate categories

# Raising Taxes May Involve Tradeoffs

- ▶ Higher rates may raise additional revenue but come at a cost in terms of jobs
- ▶ Increases in Business Tax revenues may result in offsetting decreases in other revenue sources (e.g., lower sales tax revenues) or increased enforcement costs
- ▶ Lower rates may preserve economic activity but may not achieve fairness or revenue goals
- ▶ Tax incidence (i.e. who pays)
  - ▶ Will businesses pass tax increases on to customers, reduce wages, lower profits?
  - ▶ Where are incidence effects felt? Are Oakland residents and workers likely to be impacted, or are customers and business owners living outside of Oakland likely to pay the costs of a tax increase?
  - ▶ What will be the impact on rents and property values?

# Next Steps

- ▶ Identify areas for staff research, potentially including
  - ▶ Factors influencing business mobility
  - ▶ Data on tax rates in neighboring and comparable jurisdictions



# Discussion

Thank you!